

# 10

Half-yearly report  
2010 and report  
for the 2<sup>nd</sup> quarter



**AkzoNobel**

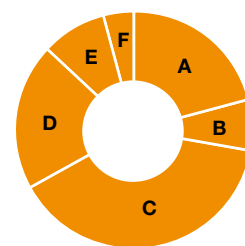
Tomorrow's Answers Today



**AkzoNobel around the world**  
**Revenue by destination**

(>35 percent in high growth markets)

|                   | %   |
|-------------------|-----|
| A North America   | 21  |
| B Emerging Europe | 7   |
| C Mature Europe   | 39  |
| D Asia Pacific    | 20  |
| E Latin America   | 9   |
| F Other regions   | 4   |
|                   | 100 |



(Based on the full year 2009)

# Our results at a glance

- Revenue €3.9 billion (2009: €3.5 billion), up 13 percent (5 percent in constant currencies)
- EBITDA €614 million (2009: €506 million), up 21 percent (13 percent in constant currencies)
- EBITDA margin 15.7 percent (2009: 14.7 percent)
- One year rolling EBITDA margin: 14 percent
- Sale of National Starch to be completed in the second half of the year
- Cautiously optimistic in spite of continuing economic uncertainty

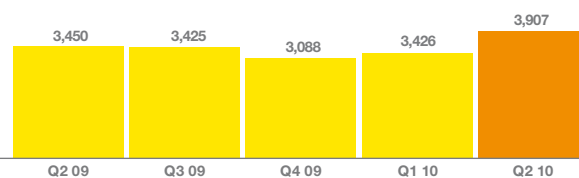
# Financial highlights

| 2ND QUARTER                                     |                   |    | IN € MILLIONS  | JANUARY - JUNE |                   |    |
|---|-------------------|----|--|----------------|-------------------|----|
| 2010  | 2009 <sup>1</sup> | Δ% |  | 2010           | 2009 <sup>1</sup> | Δ% |
| <b>Continuing operations before incidentals</b> |                   |    |  |                |                   |    |
| 3,907   | 3,450             | 13 | Revenue  | 7,153          | 6,515             | 10 |
| 614   | 506               | 21 | EBITDA   | 1,013          | 795               | 27 |
| 15.7  | 14.7              |    | EBITDA margin (in %)                                 | 14.2           | 12.2              |    |
| 466   | 366               | 27 | EBIT   | 724            | 516               | 40 |
| 11.9  | 10.6              |    | EBIT margin (in %)                                   | 10.1           | 7.9               |    |
|   |                   |    | Moving average ROI (in %)                            | 10.8           | 8.5               |    |
| <b>After incidentals</b>                        |                   |    |  |                |                   |    |
| 455   | 311               | 46 | Operating income                                     | 679            | 421               | 61 |
| 247   | 141               |    | Net income from continuing operations                | 317            | 127               |    |
| 26  | 14                |    | Net income from discontinued operations              | 37             | 21                |    |
| 273   | 155               |    | Net income total operations                          | 354            | 148               |    |
| 1.06  | 0.61              |    | Earnings per share from continuing operations (in €) | 1.36           | 0.55              |    |
| 1.17  | 0.67              |    | Earnings per share from total operations (in €)      | 1.52           | 0.64              |    |
| 130   | 127               |    | Capital expenditures                                 | 227            | 223               |    |
| 391   | 309               |    | Net cash from operating activities                   | (134)          | (8)               |    |
|   |                   |    | Interest coverage                                    | 3.4            | 2.2               |    |
|   |                   |    | Invested capital                                     | 13,285         | 12,641            |    |
|   |                   |    | Net debt   | 2,339          | 2,584             |    |
|   |                   |    | Number of employees                                  | 55,480         | 56,540            |    |

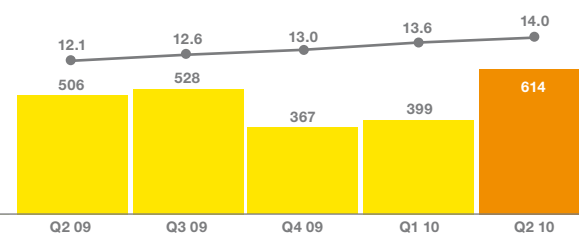
<sup>1</sup> Restated for comparative presentation.

## Revenue

IN € MILLIONS



## EBITDA



■ EBITDA (in € millions)

● One year rolling EBITDA margin (in %)

# Financial highlights

Revenue increased by 13 percent, driven by 8 percent higher volumes and an 8 percent favorable currency impact. EBITDA was 21 percent higher at €614 million (2009: €506 million). We have reached our 14 percent EBITDA margin target, achieving 15.7 percent (2009: 14.7 percent) in the second quarter, 14.2 percent year-to-date (2009: 12.2 percent) and 14.0 percent over the last 12 months.

## Revenue

Across all business areas, revenue growth was strongest in the high growth markets.

- Decorative Paints revenue grew by 8 percent (helped by a favorable currency translation effect of 7 percent), although revenue development in the mature markets was weak, particularly in the trade sector.
- Revenue increased 19 percent in Performance Coatings (10 percent in constant currencies), with positive volume development in all businesses, being most evident in Powder, Industrial and Wood Coatings, and the higher growth markets.
- In Specialty Chemicals, stronger demand across all businesses continued through Q2, with volumes up 15 percent. Revenue increased by 14 percent, including a favorable currency translation effect of 7 percent.

## Acquisitions and divestments

Revenue was impacted by the following acquisitions and divestments:

- As of June 1, we consolidated the former Dow Chemical Powder Coatings activities into our Performance Coatings business.
- In Q2 2009, 6 percent of Specialty Chemicals revenue was related to PTA Pakistan, which was divested in Q3 2009 and no longer contributes to revenue in 2010.

## EBITDA

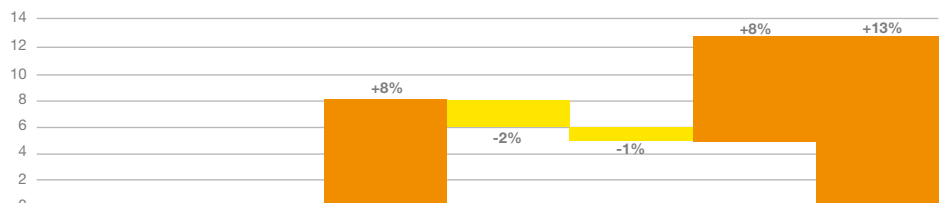
EBITDA amounted to €614 million, 21 percent above 2009, with the EBITDA margin at 15.7 percent (2009: 14.7 percent). The one year rolling EBITDA margin increased to 14.0 percent.

- During the course of the quarter, Decorative Paints experienced raw material shortages mainly in North America, which negatively impacted both our revenue and margins. In high growth markets, we continued to invest in our brands and distribution. Compared with the previous year, EBITDA improved 20 percent to €205 million (in constant currencies: 13 percent). The EBITDA margin was 14.6 percent (2009: 13.2 percent).
- In Performance Coatings, EBITDA of €191 million was 15 percent higher (in constant currencies: 5 percent).

## Revenue

| 2ND QUARTER  |              |           | IN € MILLIONS                 |              |              | JANUARY - JUNE |  |  |
|--------------|--------------|-----------|-------------------------------|--------------|--------------|----------------|--|--|
| 2010         | 2009         | Δ%        |                               | 2010         | 2009         | Δ%             |  |  |
| 1,401        | 1,292        | 8         | Decorative Paints             | 2,457        | 2,280        | 8              |  |  |
| 1,260        | 1,061        | 19        | Performance Coatings          | 2,309        | 2,047        | 13             |  |  |
| 1,258        | 1,103        | 14        | Specialty Chemicals           | 2,412        | 2,195        | 10             |  |  |
| (12)         | (6)          |           | Other activities/eliminations | (25)         | (7)          |                |  |  |
| <b>3,907</b> | <b>3,450</b> | <b>13</b> | <b>Total</b>                  | <b>7,153</b> | <b>6,515</b> | <b>10</b>      |  |  |

## Revenue development Q2 2010



■ Increase ■ Decrease

| IN % VERSUS Q2, 2009 | VOLUME   | PRICE      | ACQUISITIONS/<br>DIVESTMENTS | EXCHANGE<br>RATES | TOTAL     |
|----------------------|----------|------------|------------------------------|-------------------|-----------|
| Decorative Paints    | 1        | -          | -                            | 7                 | 8         |
| Performance Coatings | 12       | (3)        | 1                            | 9                 | 19        |
| Specialty Chemicals  | 15       | (2)        | (6)                          | 7                 | 14        |
| <b>Total</b>         | <b>8</b> | <b>(2)</b> | <b>(1)</b>                   | <b>8</b>          | <b>13</b> |

| VOLUME DEVELOPMENT PER QUARTER | Q2 09       | Q3 09      | Q4 09    | Q1 10     | Q2 10    |
|--------------------------------|-------------|------------|----------|-----------|----------|
| Decorative Paints              | (10)        | (9)        | -        | 5         | 1        |
| Performance Coatings           | (19)        | (11)       | (2)      | 8         | 12       |
| Specialty Chemicals            | (18)        | (6)        | 4        | 15        | 15       |
| <b>Total</b>                   | <b>(16)</b> | <b>(8)</b> | <b>1</b> | <b>10</b> | <b>8</b> |

| PRICE DEVELOPMENT PER QUARTER | Q2 09    | Q3 09      | Q4 09      | Q1 10      | Q2 10      |
|-------------------------------|----------|------------|------------|------------|------------|
| Decorative Paints             | 4        | 4          | (1)        | (1)        | -          |
| Performance Coatings          | 5        | 5          | (3)        | (3)        | (3)        |
| Specialty Chemicals           | 5        | (5)        | (9)        | (6)        | (2)        |
| <b>Total</b>                  | <b>5</b> | <b>(1)</b> | <b>(5)</b> | <b>(4)</b> | <b>(2)</b> |

# Financial highlights

The EBITDA margin was 15.2 percent (2009: 15.6 percent), due to the impact of higher raw material prices. Last year's restructuring efforts continue to support performance.

- The margins in Specialty Chemicals held firm under increasing pressure in the market, with operating costs well under control. EBITDA was €257 million, 28 percent above last year (in constant currencies: 20 percent). The EBITDA margin improved to 20.4 percent (2009: 18.2 percent).

## Raw materials

In the quarter, we experienced shortages and price increases of raw materials and packaging materials in several of our businesses. In some areas this has negatively impacted revenues and margins. Shortages were particularly evident in the North American market. We have effective margin management programs in place and make use of key supplier agreements and our relative size.

## EBIT in "other"

Corporate costs on a year-to-date basis are 10 percent below the previous year.

The result from our captive insurance companies was negative in the quarter, mainly due to product liability and business interruption claims. Other costs on a year-to-date basis were higher due to higher share-based compensation and some company projects.

## Incidental items included in operating income

Restructuring activities at Decorative Paints are ongoing in Europe. In Performance Coatings, we have taken a first charge for closing a Powder Coatings site in Germany.

## EBITDA

| 2ND QUARTER |            |           | IN € MILLIONS                 |              |            | JANUARY - JUNE |  |  |
|-------------|------------|-----------|-------------------------------|--------------|------------|----------------|--|--|
| 2010        | 2009       | Δ%        |                               | 2010         | 2009       | Δ%             |  |  |
| 205         | 171        | 20        | Decorative Paints             | 287          | 219        | 31             |  |  |
| 191         | 166        | 15        | Performance Coatings          | 334          | 271        | 23             |  |  |
| 257         | 201        | 28        | Specialty Chemicals           | 464          | 352        | 32             |  |  |
| (39)        | (32)       |           | Other activities/eliminations | (72)         | (47)       |                |  |  |
| <b>614</b>  | <b>506</b> | <b>21</b> | <b>Total</b>                  | <b>1,013</b> | <b>795</b> | <b>27</b>      |  |  |

## Incidentals included in operating income

| 2ND QUARTER |             |  | IN € MILLIONS   |             |             | JANUARY - JUNE |  |  |
|-------------|-------------|--|---|-------------|-------------|----------------|--|--|
| 2010        | 2009        |  |   | 2010        | 2009        |                |  |  |
| (21)        | (71)        |  | Restructuring costs   | (38)        | (118)       |                |  |  |
| 8           | 7           |  | Results related to major legal, antitrust and environmental cases | (1)         | 13          |                |  |  |
| 1           | 3           |  | Results on acquisitions and divestments                           | 2           | 12          |                |  |  |
| 1           | 6           |  | Other incidental results  | (8)         | (2)         |                |  |  |
| <b>(11)</b> | <b>(55)</b> |  | <b>Incidentals included in operating income</b>                   | <b>(45)</b> | <b>(95)</b> |                |  |  |

## EBIT in "other"

| 2ND QUARTER |             |  | IN € MILLIONS          |             |             | JANUARY - JUNE |  |  |
|-------------|-------------|--|------------------------|-------------|-------------|----------------|--|--|
| 2010        | 2009        |  |                        | 2010        | 2009        |                |  |  |
| (23)        | (24)        |  | Corporate costs        | (43)        | (51)        |                |  |  |
| -           | 7           |  | Pensions               | 2           | 15          |                |  |  |
| (6)         | (5)         |  | Insurances             | (4)         | 4           |                |  |  |
| (13)        | (14)        |  | Other                  | (35)        | (24)        |                |  |  |
| <b>(42)</b> | <b>(36)</b> |  | <b>EBIT in "other"</b> | <b>(80)</b> | <b>(56)</b> |                |  |  |

## Interest

Net financing charges increased by €28 million to €113 million, due to:

- Financing expenses on pensions which decreased by €19 million to €26 million (2009: €45 million) mainly due to higher returns on plan assets
- Higher interest charges of €22 million on long-term debt
- Higher interest charges on provisions of €20 million to €29 million (2009: €9 million), due to lower discount rates.

For further detail on financing charges, please refer to page 12.

## Tax

The year-to-date tax rate is 26 percent (2009: 32 percent). The tax rate is lower because of several adjustments in previous years, partly related to settlements with several tax authorities. These decreasing factors were partly offset by the impact of a law change in the US regarding deductibility of healthcare-related costs and non-deductible costs related to a devaluation loss in Venezuela. Excluding these and other incidental items, the year-to-date tax rate would have been 28 percent.

# Decorative Paints

- Revenue up 8 percent, with volumes up 1 percent
- EBITDA at €205 million, up 20 percent
- EBITDA margin 14.6 percent (2009: 13.2 percent)
- Strong revenue growth and increased investment in brands and distribution in high growth markets
- Soft demand in the mature markets, particularly in trade
- Mature markets: improved results due to restructuring

The strong performance in the first quarter for Decorative Paints continued in the second quarter. EBITDA improved 20 percent to €205 million (in constant currencies: 13 percent). The strong EBITDA improvement is the result of revenue growth in the emerging markets, the realization of the ICI integration synergies, the implementation of additional restructuring projects and a global focus on margin management. Revenue development was in line with expectation and in line with investment priorities. Revenue grew by 8 percent (in constant currencies by 1 percent) with strong growth in Asia (38 percent) and negative growth in the US and large parts of Continental Europe.

The growth in the emerging market is a result of increased investment in our people, brands and distribution footprints. Total spend on advertising increased to 7 percent of revenue (2009: 5 percent).

Raw material shortages are experienced particular in North America during the quarter, which negatively impacted revenue and margins. While the global raw and packaging materials situation continues to be tight, we believe that our global scale and presence will be a competitive advantage in securing supply.

## Europe

In Europe, revenue excluding currency effects was flat. The trend was mixed with Russia and Turkey experiencing strong growth, while there was moderate growth in the UK and other countries were stable to declining on weak demand. In the UK, sales improved both in Retail and Trade due to share gains and better distribution channels. With weak demand expected to continue, restructuring programs are ongoing with the the lower costs offsetting the soft demand. In France, production has stopped at our Grand Quevilly site and we are now focusing on one site at Montataire. In Spain, a new factory became operational. We also announced the closure of our Swiss production site in Wallisellen, planned for Q1 2011. These changes represent a further streamlining of production capacity in Europe which should lead to savings in the supply chain area.

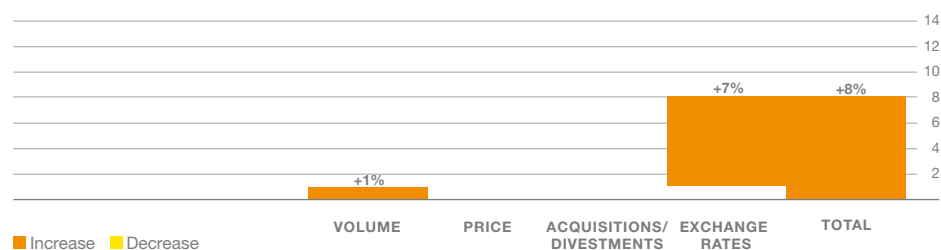
## Americas

In the US, revenues were lower. The trade segment, linked to reduced building and construction activity, remained weak. Retail sales were down modestly due to continuing soft consumer spending and a slow housing market. As part of our overall strategy to protect and build the value of the business, we continued to invest in the Glidden brand resulting in a healthy sales increase and share expansion of the Glidden brand in the retail segment. The Glidden Gets You Going campaign won a top US marketing award in Q2.

Revenue in Canada benefited from favorable currency translation and a recovering economy. Raw material costs were lower due to the stronger Canadian dollar against the US dollar. We continued to open new stores in Canada (six so far this year) in order to further strengthen our stores network from the Atlantic to the Pacific.

Latin America experienced strong revenue growth across all countries. During Q2, we accelerated the program "Tudo de Cor Minha Casa" (I want colors for my house) reaching in excess of 300 projects. The program stimulates consumers to enter into a neighborhood-based contest to win a free painting of the front of their house.

## Revenue development Q2 2010



# Decorative Paints

**Dulux**

**FLEXA**

**SICO**
**sikkens**
**Coral**

## Asia

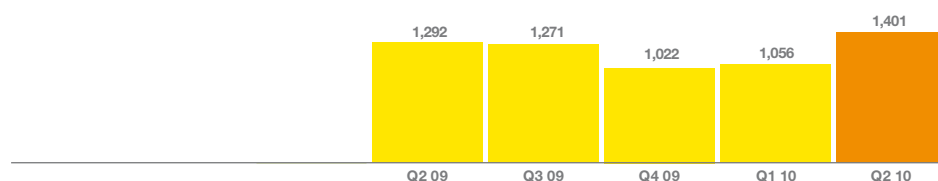
Growth in Asia remained significant, where revenue increased 38 percent compared with Q2 2009, with all countries contributing. We continued to invest in our brands and distribution in all key markets. In China, we continued to expand our Dulux stores network with point of sale tinting and launched Dulux Guardian Odorless Washability. In South East Asia, we further invested in advertising and promotion to accelerate growth and win market share. In Indonesia, we launched an initiative aimed at preserving the splendor of iconic buildings. The first structure to be painted under this scheme was the Balai Pemuda in Surabaya. Growth in India also accelerated during the quarter, where Dulux Super Smooth and improved Velvet touch were successfully launched.

| 2ND QUARTER               |                   |          | IN € MILLIONS                 |              |                   | JANUARY - JUNE |  |  |
|---------------------------|-------------------|----------|-------------------------------|--------------|-------------------|----------------|--|--|
| 2010                      | 2009 <sup>1</sup> | Δ%       |                               | 2010         | 2009 <sup>1</sup> | Δ%             |  |  |
| <b>Revenue</b>            |                   |          |                               |              |                   |                |  |  |
| 762                       | 739               | 3        | Decorative Paints Europe      | 1,322        | 1,283             | 3              |  |  |
| 419                       | 393               | 7        | Decorative Paints Americas    | 758          | 716               | 6              |  |  |
| 220                       | 160               | 38       | Decorative Paints Asia        | 379          | 282               | 34             |  |  |
| -                         | -                 |          | Other/intragroup eliminations | (2)          | (1)               |                |  |  |
| <b>1,401</b>              | <b>1,292</b>      | <b>8</b> | <b>Total</b>                  | <b>2,457</b> | <b>2,280</b>      | <b>8</b>       |  |  |
| <b>Before incidentals</b> |                   |          |                               |              |                   |                |  |  |
| 205                       | 171               | 20       | EBITDA                        | 287          | 219               | 31             |  |  |
| 14.6                      | 13.2              |          | EBITDA margin (in %)          | 11.7         | 9.6               |                |  |  |
| 153                       | 124               | 23       | EBIT                          | 187          | 125               | 50             |  |  |
| 10.9                      | 9.6               |          | EBIT margin (in %)            | 7.6          | 5.5               |                |  |  |
|                           |                   |          | Moving average ROI (in %)     | 5.6          | 5.0               |                |  |  |
| <b>After incidentals</b>  |                   |          |                               |              |                   |                |  |  |
| 146                       | 90                |          | Operating income              | 165          | 75                |                |  |  |
| 40                        | 28                |          | Capital expenditures          | 63           | 46                |                |  |  |
|                           |                   |          | Invested capital              | 6,821        | 6,499             |                |  |  |
|                           |                   |          | Number of employees           | 21,840       | 23,360            |                |  |  |

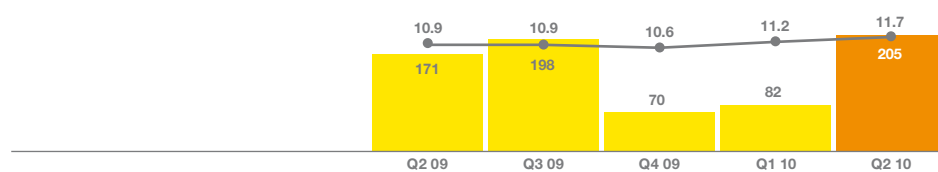
<sup>1</sup> Restated.

## Revenue

IN € MILLIONS



## EBITDA



■ EBITDA (in € millions)

● One year rolling EBITDA margin (in %)

# Performance Coatings

- Revenue up 19 percent, with volumes up 12 percent
- EBITDA at €191 million, up 15 percent
- EBITDA margin at 15.2 percent (2009: 15.6 percent)
- Broad demand improvement in all industrial businesses
- Powder Coatings started integration of acquired activities

Performance Coatings had another strong quarter, with revenue up 19 percent (10 percent in constant currencies). The negative price effect of 3 percent is mainly caused by a change in the mix of products sold. After a strong Q1, stronger demand continued throughout Q2, with increased volumes most evident in the Powder, Industrial and Wood Finishes segments and in the high growth markets. Marine and Protective Coatings revenue was down 2 percent in constant currencies, due to continued weakness in the late-cycle marine maintenance market and the construction-related protective coatings markets. The restructuring efforts of last year continued to support performance. On June 30, production ceased at the Fombio site in Italy, where multiple businesses were located. EBITDA of €191 million was 15 percent higher than in 2009 (in constant currencies: 5 percent), while the EBITDA margin was 15.2 percent. In all businesses, increased raw material prices affected margins. Margin management programs are in place to mitigate the effects. The improvement in operating working capital performance also continued.

## Marine and Protective Coatings

Activity levels were stronger during the second quarter, with volume levels up compared with 2009. Revenue increased 8 percent, including a 10 percent favorable currency translation impact. The new construction market in Marine in particular exceeded the expected volume levels – China proved especially strong – while the deep sea maintenance business continued to be slow. Activities also remained sluggish in the primarily construction-related protective coatings markets, excluding oil and gas. Yacht had a good second quarter, with volumes significantly ahead of the previous year, partly driven by strong activity in the European superyacht sector. The US market conditions improved over the very poor Q2 of 2009. The successful European launch by the Awlgrip business of Awlcraft SE, a high performance, metallic finish system, is now being followed up by a launch into the North American yacht market.

## Wood Finishes and Adhesives

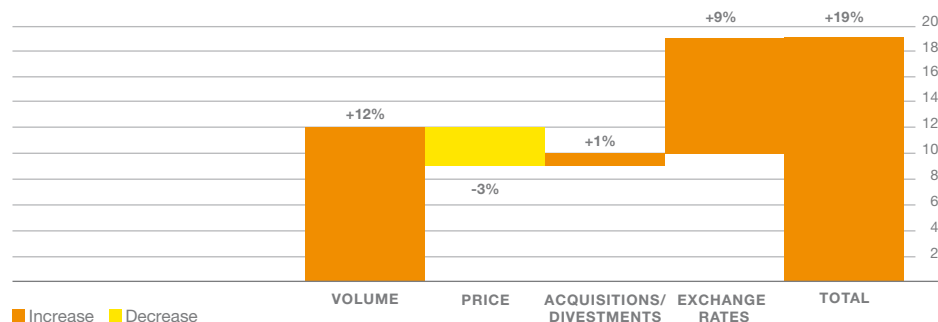
Revenue increased 24 percent over the previous year. This was mainly due to a positive currency effect coupled with increased demand

across all market segments. Asia reflected the strongest volume growth in the quarter driven largely from the US furniture markets and growth of the China domestic business. While the rebound of our markets is underway we remain below pre-recessionary volume levels. The recovery of the housing markets in most regions is still lagging. In Europe the recovery is mixed within markets and varies by country, with Turkey rebounding the quickest. The Americas show slow steady improvement in volumes. The Adhesives and Board Resins business was less impacted from the economic recession as volume has continued to run ahead of previous year. The restructuring and cost reduction initiatives implemented in previous years have resulted in a lower structural cost base for our business. In Vietnam the construction of a new manufacturing facility is underway to further support our growth in the region.

## Car Refinishes

There was clear improvement over 2009, with revenue increasing 16 percent, mainly due to higher volumes in Commercial Vehicles and Automotive Plastics Coatings. The Vehicle Refinish activities in China, India and South America showed strong growth over the previous year, while market conditions remained stable in Western Europe and North America. Aerospace saw increased activities across its regions. A continued focus on cost reduction is paying off. During the quarter, Car Refinishes received global approval from Geely Motors in China as a refinishing supplier and partner for its repair activities around the world.

## Revenue development Q2 2010





# Performance Coatings

**sikkens**
**Interpon.**  
 powder coatings  
 EVERY COLOR IS GREEN

**International.**

  
**AkzoNobel**
**LESONAL**
**CHARTEK®**  
 FIREPROOFING

## Powder Coatings

Total revenue was up 38 percent, including an 8 percent favorable currency translation impact and a 12 percent impact from the acquired Powder Coatings activities as of June 1, 2010. High growth markets, both in Eastern Europe and Asia, continued to show an impressive growth rate. The mature markets showed growth over the previous year, although at a lower rate. All Powder segments showed improvement over Q2 in 2009, especially Functional, with strong market demand in China. In June, as part of the powder business integration process, we announced the closure of our manufacturing site in Bensheim, Germany. Fully powder coated small commercial vehicles are now available in India from Tata Motors.

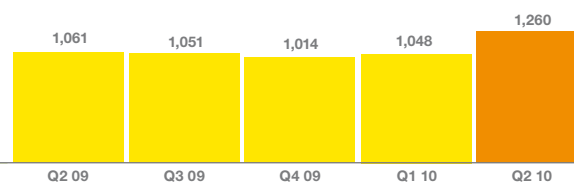
## Industrial Coatings

Revenue increased by 26 percent due to a volume increase and favorable currencies (9 percent). The Coil business has shown the largest increase in its business activities, mainly stemming from Asia and Europe and the Russian Petrokom acquisition. The less cyclical Packaging Coatings business showed a more modest increase in its volume and revenue, with a stable beverage and food-related business, although Latin America showed higher demand. Specialty Plastics continued to see decreasing volumes and revenue in its business segments in Asia, more than offset by increases in the automotive segment in Europe and the Americas.

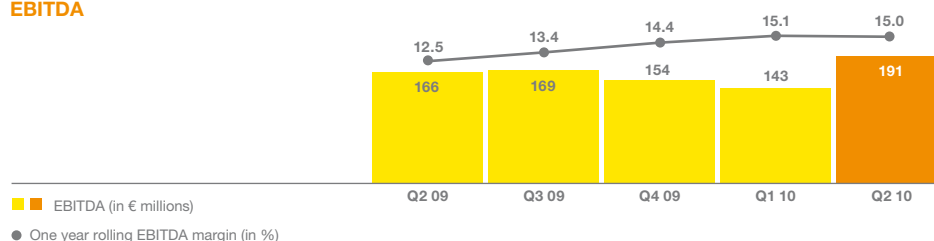
| 2ND QUARTER               |                   |           | IN € MILLIONS                  |                     |                   | JANUARY - JUNE |  |    |
|---------------------------|-------------------|-----------|--------------------------------|---------------------|-------------------|----------------|--|----|
| 2010                      | 2009 <sup>1</sup> | Δ%        |                                | 2010                | 2009 <sup>1</sup> | Δ%             |  | Δ% |
| <b>Revenue</b>            |                   |           |                                |                     |                   |                |  |    |
| 364                       | 338               | 8         | Marine and Protective Coatings | 662                 | 655               | 1              |  |    |
| 212                       | 171               | 24        | Wood Finishes and Adhesives    | 390                 | 334               | 17             |  |    |
| 260                       | 225               | 16        | Car Refinishes                 | 487                 | 435               | 12             |  |    |
| 196                       | 142               | 38        | Powder Coatings                | 352                 | 275               | 28             |  |    |
| 232                       | 184               | 26        | Industrial Coatings            | 425                 | 344               | 24             |  |    |
| (4)                       | 1                 |           | Other/intragroup eliminations  | (7)                 | 4                 |                |  |    |
| <b>1,260</b>              | <b>1,061</b>      | <b>19</b> | <b>Total</b>                   | <b>2,309</b>        | <b>2,047</b>      | <b>13</b>      |  |    |
| <b>Before incidentals</b> |                   |           |                                |                     |                   |                |  |    |
| 191                       | 166               | 15        | EBITDA                         | 334                 | 271               | 23             |  |    |
| 15.2                      | 15.6              |           | EBITDA margin (in %)           | 14.5                | 13.2              |                |  |    |
| 163                       | 140               | 16        | EBIT                           | 281                 | 220               | 28             |  |    |
| 12.9                      | 13.2              |           | EBIT margin (in %)             | 12.2                | 10.7              |                |  |    |
|                           |                   |           |                                | Moving average ROI  | 28.8              | 21.7           |  |    |
| <b>After incidentals</b>  |                   |           |                                |                     |                   |                |  |    |
| 153                       | 119               |           | Operating income               | 254                 | 194               |                |  |    |
| 17                        | 14                |           | Capital expenditures           | 30                  | 25                |                |  |    |
|                           |                   |           |                                | Invested capital    | 2,077             | 1,934          |  |    |
|                           |                   |           |                                | Number of employees | 20,850            | 20,030         |  |    |

<sup>1</sup> Restated.

**Revenue**  
IN € MILLIONS



**EBITDA**



■ EBITDA (in € millions)

● One year rolling EBITDA margin (in %)

# Specialty Chemicals

- Revenue increased 14 percent, with volumes up 15 percent
- Broad demand improvement and favorable currency effects (7 percent) drive top line
- EBITDA at €257 million, up 28 percent
- EBITDA margin 20.4 percent (2009: 18.2 percent)
- All units contribute to strong results, particularly Functional Chemicals and Surface Chemistry
- Sale of National Starch to be completed in the second half of the year

The improvement in fundamental demand which emerged in late 2009 has continued through the second quarter. Revenue increased 14 percent including a positive currency effect of 7 percent and a negative divestment effect of 6 percent (PTA Pakistan). The favorable business development was visible in all businesses as demand recovery continued in the mature markets and strong growth returned in the higher growth economies. Our contribution margin was slightly below the 2009 level reflecting increased price and raw material cost pressure in the market. However, the volume driven incremental contribution margin was largely delivered to the bottom line as operating costs are under control. As a result, EBITDA was €257 million, 28 percent above last year. The EBITDA margin improved to 20.4 percent, up 2.2 percentage points from the previous year (2009: 18.2 percent).

## Functional Chemicals

Performance in our Functional Chemicals business remains strong. As a result of successful growth platforms (Chelates and High Polymers), improved demand in our seasonal businesses (Elotex, Micronutrients, and Cellulosic Specialties) and a broad overall improvement in demand, volume increased 17 percent in the quarter. Revenue increased 23 percent fueled by volume, favorable currency effects and stable average pricing across the businesses. Effective margin management and cost savings have also contributed to the improved bottom line performance. The synergies from the merger of the former Polymer Chemical activities are materializing. In addition, the construction and start-up of the Ningbo expansion project in China is in the completion phase.

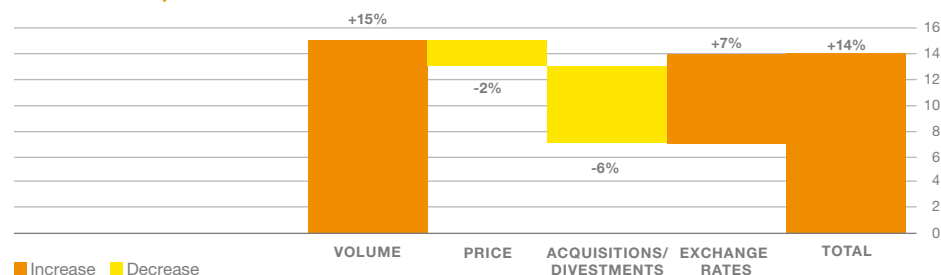
## Industrial Chemicals

Our Industrial Chemicals business delivered solid performance in the quarter, slightly ahead of the previous year. Volume improved 10 percent as chlorine, caustic, chlorine derivatives, and salt all showed a healthy increase in demand. Overall average pricing and margins were on a level comparable with 2009. In addition, continued attention to cost control contributed to the performance improvement.

## Surface Chemistry

The results in our Surface Chemistry business were well above the 2009 level. Volume increased 22 percent with improvement experienced in all regions and all market segments. The increase in demand was the strongest in the Americas and Personal Care although Asia and Europe also recorded double-digit volume gains. Accordingly revenue increased 36 percent as a result of the volume improvement, a 13 percent favorable currency impact, and stable pricing.

## Revenue development Q2 2010



# Specialty Chemicals

EXPANCEL<sup>®</sup>  
MICROSPHERES

eka

BERMOCOLL

Ferrazone<sup>®</sup>  
This Iron Works

Dissolvine<sup>®</sup>  
master the elements

JOZO<sup>™</sup>  
SALT

AkzoNobel

## Pulp and Paper Chemicals

The Pulp and Paper Chemicals business delivered improved performance in the quarter as a result of stronger demand and favorable currency effects. Volume rose 19 percent as demand in South America, Asia, and North America significantly improved relative to 2009. The bleaching chemicals and specialty product segments were particularly strong globally. The paper chemicals business also experienced improved volume during the quarter led by the strong demand in Asia. Volume improvement, favorable currency impact, and cost reductions, more than offset the effect of the decline in average prices.

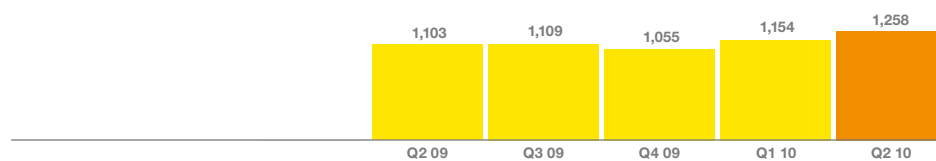
## Chemicals Pakistan

Adjusting for the PTA divestment, our Chemicals Pakistan business delivered improved performance as well. While business conditions remain difficult, all businesses showed growth over last year with strong volumes in our Soda Ash and Polyester businesses. Margin improvements and cost containment actions partially offset persistent inflationary pressure and supported the improved bottom-line results.

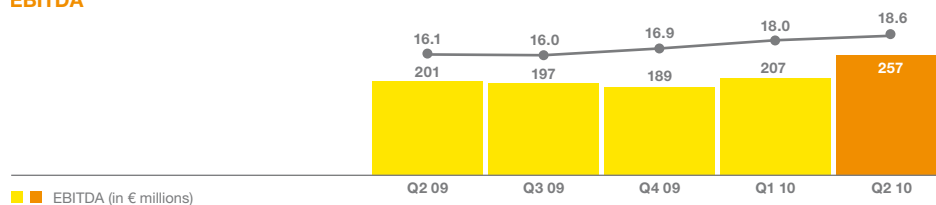
| 2ND QUARTER               |                   |           | IN € MILLIONS                 |                           |                   | JANUARY - JUNE |  |  |
|---------------------------|-------------------|-----------|-------------------------------|---------------------------|-------------------|----------------|--|--|
| 2010                      | 2009 <sup>1</sup> | Δ%        |                               | 2010                      | 2009 <sup>1</sup> | Δ%             |  |  |
| <b>Revenue</b>            |                   |           |                               |                           |                   |                |  |  |
| 469                       | 380               | 23        | Functional Chemicals          | 888                       | 734               | 21             |  |  |
| 256                       | 230               | 11        | Industrial Chemicals          | 512                       | 474               | 8              |  |  |
| 226                       | 166               | 36        | Surface Chemistry             | 428                       | 342               | 25             |  |  |
| 261                       | 228               | 14        | Pulp and Paper Chemicals      | 502                       | 456               | 10             |  |  |
| 82                        | 126               | (35)      | Chemicals Pakistan            | 150                       | 243               | (38)           |  |  |
| (36)                      | (27)              |           | Other/intragroup eliminations | (68)                      | (54)              |                |  |  |
| <b>1,258</b>              | <b>1,103</b>      | <b>14</b> | <b>Total</b>                  | <b>2,412</b>              | <b>2,195</b>      | <b>10</b>      |  |  |
| <b>Before incidentals</b> |                   |           |                               |                           |                   |                |  |  |
| 257                       | 201               | 28        | EBITDA                        | 464                       | 352               | 32             |  |  |
| 20.4                      | 18.2              |           | EBITDA margin (in %)          | 19.2                      | 16.0              |                |  |  |
| 192                       | 138               | 39        | EBIT                          | 336                       | 227               | 48             |  |  |
| 15.3                      | 12.5              |           | EBIT margin (in %)            | 13.9                      | 10.3              |                |  |  |
|                           |                   |           |                               | Moving average ROI (in %) | 18.4              | 14.7           |  |  |
| <b>After incidentals</b>  |                   |           |                               |                           |                   |                |  |  |
| 195                       | 136               |           | Operating income              | 321                       | 207               |                |  |  |
| 71                        | 78                |           | Capital expenditures          | 128                       | 140               |                |  |  |
|                           |                   |           |                               | Invested capital          | 3,547             | 3,162          |  |  |
|                           |                   |           |                               | Number of employees       | 11,200            | 11,290         |  |  |

<sup>1</sup> Restated.

## Revenue IN € MILLIONS



## EBITDA



■ EBITDA (in € millions)

● One year rolling EBITDA margin (in %)

# Condensed financial statements

## Consolidated statement of income

| 2ND QUARTER  |                   | IN € MILLIONS   | JANUARY - JUNE |                   |
|--|-------------------|---|----------------|-------------------|
| 2010   | 2009 <sup>1</sup> |   | 2010           | 2009 <sup>1</sup> |
| <b>Continuing operations</b>                                   |                   |   |                |                   |
| 3,907  | 3,450             | Revenue   | 7,153          | 6,515             |
| (2,254)  | (2,027)           | Cost of sales   | (4,165)        | (3,902)           |
| <b>1,653</b>   | <b>1,423</b>      | <b>Gross profit</b>                                     | <b>2,988</b>   | <b>2,613</b>      |
| (859)  | (789)             | Selling expenses  | (1,631)        | (1,522)           |
| (259)  | (261)             | General and administrative expenses                     | (514)          | (530)             |
| (85)   | (86)              | Research and development expenses                       | (162)          | (163)             |
| 5  | 24                | Other operating income/(expenses)                       | (2)            | 23                |
| <b>455</b>   | <b>311</b>        | <b>Operating income</b>                                 | <b>679</b>     | <b>421</b>        |
| (113)  | (85)              | Net financing expenses                                  | (201)          | (190)             |
| 7  | 6                 | Results from associates and joint ventures              | 12             | 10                |
| <b>349</b>   | <b>232</b>        | <b>Profit before tax</b>                                | <b>490</b>     | <b>241</b>        |
| (76)   | (71)              | Income tax  | (129)          | (76)              |
| <b>273</b>   | <b>161</b>        | <b>Profit for the period from continuing operations</b> | <b>361</b>     | <b>165</b>        |
| <b>Discontinued operations</b>                                 |                   |   |                |                   |
| 26   | 14                | Profit for the period from discontinued operations      | 37             | 21                |
| <b>299</b>   | <b>175</b>        | <b>Profit for the period</b>                            | <b>398</b>     | <b>186</b>        |
| <b>Attributable to:</b>  |                   |   |                |                   |
| 273  | 155               | - Shareholders of the company                           | 354            | 148               |
| 26   | 20                | - Minority interests                                    | 44             | 38                |
| <b>299</b>   | <b>175</b>        | <b>Profit for the period</b>                            | <b>398</b>     | <b>186</b>        |
| <b>Earnings per share from continuing operations (in €):</b>   |                   |   |                |                   |
| 1.06   | 0.61              | - Basic   | 1.36           | 0.55              |
| 1.05   | 0.60              | - Diluted   | 1.35           | 0.54              |
| <b>Earnings per share from discontinued operations (in €):</b> |                   |   |                |                   |
| 0.11   | 0.06              | - Basic   | 0.16           | 0.09              |
| 0.11   | 0.06              | - Diluted   | 0.16           | 0.09              |
| <b>Earnings per share from total operations (in €):</b>        |                   |   |                |                   |
| 1.17   | 0.67              | - Basic   | 1.52           | 0.64              |
| 1.16   | 0.66              | - Diluted   | 1.51           | 0.63              |

<sup>1</sup> Restated for comparative presentation.

## Reconciliation net financing expense

| 2ND QUARTER                      |             | IN € MILLIONS                            | JANUARY - JUNE |              |
|----------------------------------|-------------|--|----------------|--------------|
| 2010                             | 2009        |  | 2010           | 2009         |
| 12                               | 15          | Financing income                         | 24             | 25           |
| (72)                             | (50)        | Financing expenses                       | (139)          | (111)        |
| <b>(60)</b>                      | <b>(35)</b> | <b>Net interest on net debt</b>          | <b>(115)</b>   | <b>(86)</b>  |
| <b>Other interest movements:</b> |             |  |                |              |
| (26)                             | (45)        | - Financing expenses related to pensions | (51)           | (90)         |
| (29)                             | (9)         | - Interest on provisions                 | (37)           | (18)         |
| 2                                | 4           | - Other items                            | 2              | 4            |
| <b>(53)</b>                      | <b>(50)</b> | <b>Net other financing charges</b>       | <b>(86)</b>    | <b>(104)</b> |
| <b>(113)</b>                     | <b>(85)</b> | <b>Net financing expenses</b>            | <b>(201)</b>   | <b>(190)</b> |

## Information on segments and incidentals

| 2ND QUARTER                                     |              |           | IN € MILLIONS   | JANUARY - JUNE |              |           |
|---|--------------|-----------|---|----------------|--------------|-----------|
| 2010  | 2009         | Δ%        |   | 2010           | 2009         | Δ%        |
| <b>Revenue</b>                                  |              |           |   |                |              |           |
| 1,401   | 1,292        | 8         | Decorative Paints   | 2,457          | 2,280        | 8         |
| 1,260   | 1,061        | 19        | Performance Coatings  | 2,309          | 2,047        | 13        |
| 1,258   | 1,103        | 14        | Specialty Chemicals   | 2,412          | 2,195        | 10        |
| (12)  | (6)          |           | Other activities/eliminations                                     | (25)           | (7)          |           |
| <b>3,907</b>                                    | <b>3,450</b> | <b>13</b> | <b>Total</b>  | <b>7,153</b>   | <b>6,515</b> | <b>10</b> |
| <b>EBITDA</b>                                   |              |           |   |                |              |           |
| 205   | 171          | 20        | Decorative Paints   | 287            | 219          | 31        |
| 191   | 166          | 15        | Performance Coatings  | 334            | 271          | 23        |
| 257   | 201          | 28        | Specialty Chemicals   | 464            | 352          | 32        |
| (39)  | (32)         |           | Other activities/eliminations                                     | (72)           | (47)         |           |
| <b>614</b>                                      | <b>506</b>   | <b>21</b> | <b>Total</b>  | <b>1,013</b>   | <b>795</b>   | <b>27</b> |
| <b>15.7</b>                                     | <b>14.7</b>  |           | <b>EBITDA margin (in %)</b>                                       | <b>14.2</b>    | <b>12.2</b>  |           |
| <b>EBIT</b>                                     |              |           |   |                |              |           |
| 153   | 124          | 23        | Decorative Paints   | 187            | 125          | 50        |
| 163   | 140          | 16        | Performance Coatings  | 281            | 220          | 28        |
| 192   | 138          | 39        | Specialty Chemicals   | 336            | 227          | 48        |
| (42)  | (36)         |           | Other activities/eliminations                                     | (80)           | (56)         |           |
| <b>466</b>                                      | <b>366</b>   | <b>27</b> | <b>Total</b>  | <b>724</b>     | <b>516</b>   | <b>40</b> |
| <b>11.9</b>                                     | <b>10.6</b>  |           | <b>EBIT margin (in %)</b>   | <b>10.1</b>    | <b>7.9</b>   |           |
| <b>Operating income</b>                         |              |           |   |                |              |           |
| 146   | 90           | 62        | Decorative Paints   | 165            | 75           | 120       |
| 153   | 119          | 29        | Performance Coatings  | 254            | 194          | 31        |
| 195   | 136          | 43        | Specialty Chemicals   | 321            | 207          | 55        |
| (39)  | (34)         |           | Other activities/eliminations                                     | (61)           | (55)         |           |
| <b>455</b>                                      | <b>311</b>   | <b>46</b> | <b>Total</b>  | <b>679</b>     | <b>421</b>   | <b>61</b> |
| <b>Incidentals included in operating income</b> |              |           |   |                |              |           |
| (21)  | (71)         |           | Restructuring costs   | (38)           | (118)        |           |
| 8   | 7            |           | Results related to major legal, antitrust and environmental cases | (1)            | 13           |           |
| 1   | 3            |           | Results on acquisitions and divestments                           | 2              | 12           |           |
| 1   | 6            |           | Other incidental results  | (8)            | (2)          |           |
| <b>(11)</b>                                     | <b>(55)</b>  |           | <b>Total</b>  | <b>(45)</b>    | <b>(95)</b>  |           |
| <b>Incidentals per line item</b>                |              |           |   |                |              |           |
| (20)  | (20)         |           | Cost of sales   | (36)           | (35)         |           |
| (3)   | (21)         |           | Selling expenses  | (8)            | (27)         |           |
| 1   | (24)         |           | General and administrative expenses                               | (6)            | (37)         |           |
| 11  | 10           |           | Other operating income/(expenses)                                 | 5              | 4            |           |
| <b>(11)</b>                                     | <b>(55)</b>  |           | <b>Total</b>  | <b>(45)</b>    | <b>(95)</b>  |           |

## Consolidated statement of comprehensive income

| 2ND QUARTER                                  |            | IN € MILLIONS   | JANUARY - JUNE |            |
|--|------------|---|----------------|------------|
| 2010   | 2009       |   | 2010           | 2009       |
| 299  | 175        | <b>Profit for the period</b>                                      | <b>398</b>     | <b>186</b> |
| <b>Other comprehensive income</b>            |            |   |                |            |
| 642  | 84         | Exchange differences arising on translation of foreign operations | 1,078          | 352        |
| 10   | 26         | Cash flow hedges  | 1              | 35         |
| (3)  | (10)       | Income tax relating to components of other comprehensive income   | (1)            | (13)       |
| 649  | 100        | <b>Other comprehensive income for the period (net of tax)</b>     | <b>1,078</b>   | <b>374</b> |
| <b>948</b>                                   | <b>275</b> | <b>Comprehensive income for the period</b>                        | <b>1,476</b>   | <b>560</b> |
| <b>Comprehensive income attributable to:</b> |            |   |                |            |
| 900  | 261        | Shareholders of the company                                       | 1,389          | 524        |
| 48   | 14         | Minority interests  | 87             | 36         |
| <b>948</b>                                   | <b>275</b> | <b>Comprehensive income for the period</b>                        | <b>1,476</b>   | <b>560</b> |

## Changes in equity

| IN € MILLIONS                              | SUBSCRIBED SHARE CAPITAL | ADDITIONAL PAID-IN CAPITAL | CASHFLOW HEDGE RESERVE | REVALUATION RESERVES | CUMULATIVE TRANSLATION RESERVES | OTHER (STATUTORY) RESERVES AND UNDISTRIBUTED PROFIT | SHARE-HOLDERS' EQUITY | MINORITY INTERESTS | TOTAL EQUITY |
|--|--------------------------|----------------------------|------------------------|----------------------|---------------------------------|---|-----------------------|--------------------|--------------|
| <b>Balance at January 1, 2009</b>          | 463                      | –                          | (49)                   | –                    | (1,130)                         | 8,179   | 7,463                 | 450                | 7,913        |
| Profit for the period                      | –                        | –                          | –                      | –                    | –                               | 148   | 148                   | 38                 | 186          |
| Other comprehensive income                 | –                        | –                          | 22                     | –                    | 354                             | –   | 376                   | (2)                | 374          |
| <b>Comprehensive income for the period</b> | –                        | –                          | 22                     | –                    | 354                             | 148   | 524                   | 36                 | 560          |
| Dividend paid                              | –                        | –                          | –                      | –                    | –                               | (325)   | (325)                 | (28)               | (353)        |
| Equity-settled transactions                | –                        | –                          | –                      | –                    | –                               | 11  | 11                    | –                  | 11           |
| Issue of common shares                     | 1                        | –                          | –                      | –                    | –                               | (1)   | –                     | –                  | –            |
| Acquisitions and divestments               | –                        | –                          | –                      | –                    | –                               | –   | –                     | 8                  | 8            |
| <b>Balance at June 30, 2009</b>            | 464                      | –                          | (27)                   | –                    | (776)                           | 8,012   | 7,673                 | 466                | 8,139        |
| <b>Balance at January 1, 2010</b>          | 465                      | 2                          | (6)                    | 7                    | (777)                           | 8,084   | 7,775                 | 470                | 8,245        |
| Profit for the period                      | –                        | –                          | –                      | –                    | –                               | 354   | 354                   | 44                 | 398          |
| Other comprehensive income                 | –                        | –                          | –                      | –                    | 1,035                           | –   | 1,035                 | 43                 | 1,078        |
| <b>Comprehensive income for the period</b> | –                        | –                          | –                      | –                    | 1,035                           | 354   | 1,389                 | 87                 | 1,476        |
| Dividend paid                              | –                        | –                          | –                      | –                    | –                               | (244)   | (244)                 | (38)               | (282)        |
| Equity-settled transactions                | –                        | –                          | –                      | –                    | –                               | 13  | 13                    | –                  | 13           |
| Issue of common shares                     | 2                        | 1                          | –                      | –                    | –                               | –   | 3                     | –                  | 3            |
| Acquisitions and divestments               | –                        | –                          | –                      | –                    | –                               | (7)   | (7)                   | (4)                | (11)         |
| <b>Balance at June 30, 2010</b>            | 467                      | 3                          | (6)                    | 7                    | 258                             | 8,200   | 8,929                 | 515                | 9,444        |

## Condensed consolidated balance sheet

| IN € MILLIONS                              | JUNE 30 DECEMBER 31 |                     |
|--|---------------------|---------------------|
|  | 2010                | 2009                |
| Intangible assets                          | 7,498               | 7,388               |
| Property, plant and equipment              | 3,423               | 3,474               |
| Other financial non-current assets         | 2,106               | 1,783               |
| <b>Total non-current assets</b>            | <b>13,027</b>       | <b>12,645</b>       |
| Inventories                                | 1,639               | 1,441               |
| Trade and other receivables                | 3,180               | 2,564               |
| Cash and cash equivalents                  | 1,686               | 2,128               |
| Other current assets                       | 162                 | 102                 |
| Assets held for sale                       | 1,347               | -                   |
| <b>Total current assets</b>                | <b>8,014</b>        | <b>6,235</b>        |
| <b>Total assets</b>                        | <b>21,041</b>       | <b>18,880</b>       |
| Shareholders' equity                       | 8,929               | 7,775               |
| Minority interest                          | 515                 | 470                 |
| <b>Total equity</b>                        | <b>9,444</b>        | <b>8,245</b>        |
| Provisions and deferred tax liabilities    | 2,477               | 2,593               |
| Long-term borrowings                       | 3,577               | 3,488               |
| <b>Total non-current liabilities</b>       | <b>6,054</b>        | <b>6,081</b>        |
| Short-term borrowings                      | 448                 | 384                 |
| Trade and other payables                   | 3,332               | 2,866               |
| Other short-term liabilities               | 1,373               | 1,304               |
| Liabilities held for sale                  | 390                 | -                   |
| <b>Total current liabilities</b>           | <b>5,543</b>        | <b>4,554</b>        |
| <b>Total equity and liabilities</b>        | <b>21,041</b>       | <b>18,880</b>       |
| Shareholders' equity per share (in €)      | 38.26               | 33.48               |
| Number of shares outstanding (in millions) | 233.4               | 232.3               |
| Invested capital                           | 13,285              | 11,732 <sup>1</sup> |

<sup>1</sup> Restated for comparative presentation.

## Basis for dividend pay-out

| IN € MILLIONS  | JANUARY - JUNE |            |
|--|----------------|------------|
|  | 2010           | 2009       |
| Net income attributable to shareholders                                    | 354            | 148        |
| Add back: impact of incidentals and discontinued operations net of tax     | 21             | 32         |
| Add back: impact of amortization and depreciation of ICI assets net of tax | 50             | 55         |
| <b>Basis for dividend pay-out</b>  | <b>425</b>     | <b>235</b> |

## Shareholders' equity

Shareholders' equity as at June 30, 2010 increased to €8.9 billion, due to:

- Net income of €354 million.
- Increased cumulative translation reserves by €1,035 million due to the weakening euro.
- Payment of the final 2009 dividend of €244 million.

## Pensions

The funded status of the pension plans at June 30, 2010, was estimated to be a deficit of €1.8 billion (year-end 2009: €1.9 billion). The movement is due to lower discount rates increasing the pension obligation, compensated by:

- Increased asset values.
- Lower inflation expectations.
- Top-up payments into certain defined benefit pension plans.

## Workforce

At the end of Q2, 2010, we employed 55,480 staff for ongoing activities (year-end 2009: 54,740 employees). The net increase was due to:

- A net increase of 660 due to acquisitions and divestments.
- A seasonal increase of 430.
- A decrease of 900 due to ongoing restructuring.
- An increase of 550 due to new hires and other changes.

## Invested capital

| IN € MILLIONS                                      | JUNE 30       | DECEMBER 31   | JUNE 30       |
|--|---------------|---------------|---------------|
|  | 2010          | 2009          | 2009          |
| Trade receivables                                  | 2,477         | 1,762         | 2,164         |
| Inventories  | 1,639         | 1,314         | 1,444         |
| Trade payables                                     | (1,770)       | (1,385)       | (1,370)       |
| <b>Operating working capital in business areas</b> | <b>2,346</b>  | <b>1,691</b>  | <b>2,238</b>  |
| Other working capital items                        | (1,262)       | (956)         | (707)         |
| Non-current assets                                 | 13,027        | 12,645        | 12,907        |
| Deferred tax liabilities                           | (644)         | (574)         | (631)         |
| Less investments in associates and joint ventures  | (182)         | (176)         | (172)         |
| Discontinued operations                            | -             | (898)         | (994)         |
| <b>Invested capital</b>                            | <b>13,285</b> | <b>11,732</b> | <b>12,641</b> |

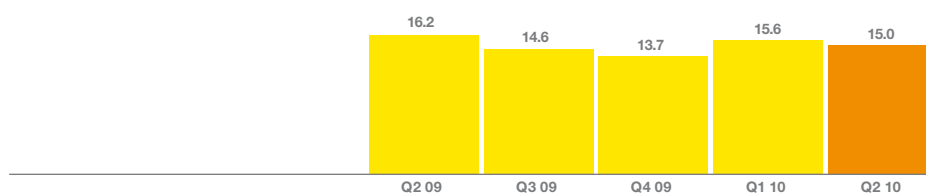
### Invested capital

Invested capital at June 30, 2010, totaled €13.3 billion, €1.6 billion higher than year-end 2009. Invested capital was impacted by the following items:

- Foreign currency effects on intangibles and property, plant and equipment, due to the weakening euro.
- An increase of €251 million of long-term receivables related to pension funds in an asset position.
- An increase of operating working capital of €655 million due the seasonality of some of our activities. Expressed as a percentage of revenue, operating working capital was 15.0 percent (year-end 2009: 13.7 percent; Q2, 2009: 16.2 percent).
- Payments of accrued interest of €159 million, being the first payment under bonds refinanced in late 2008 and the first half of 2009. The normalized cash outflow for these bonds is €148 million.

### Operating working capital

IN % OF REVENUE



### Operating working capital

| IN € MILLIONS        | JUNE 30      | DECEMBER 31  | JUNE 30      |
|----------------------|--------------|--------------|--------------|
|                      | 2010         | 2009         | 2009         |
| Decorative Paints    | 796          | 532          | 852          |
| Performance Coatings | 838          | 594          | 727          |
| Specialty Chemicals  | 712          | 565          | 659          |
| <b>Total</b>         | <b>2,346</b> | <b>1,691</b> | <b>2,238</b> |



## Condensed consolidated statement of cash flows

| 2ND QUARTER  |                   | IN € MILLIONS  | JANUARY - JUNE |                   |
|--------------|-------------------|--|----------------|-------------------|
| 2010         | 2009 <sup>1</sup> |  | 2010           | 2009 <sup>1</sup> |
| <b>1,348</b> | <b>1,871</b>      | <b>Cash and cash equivalents opening balance</b>                   | <b>1,919</b>   | <b>1,449</b>      |
| 273          | 161               | Profit for the period from continuing operations                   | 361            | 165               |
| 157          | 144               | Amortization, depreciation and impairments                         | 298            | 290               |
| 2            | 62                | Changes in working capital   | (287)          | (132)             |
| (137)        | (25)              | Changes in provisions  | (503)          | (325)             |
| 96           | (33)              | Other changes  | (3)            | (6)               |
| <b>391</b>   | <b>309</b>        | <b>Net cash from operating activities</b>                          | <b>(134)</b>   | <b>(8)</b>        |
| (130)        | (127)             | Capital expenditures   | (227)          | (223)             |
| (35)         | (12)              | Acquisitions and divestments <sup>2</sup>                          | (27)           | (49)              |
| 1            | 21                | Other changes  | 4              | 32                |
| <b>(164)</b> | <b>(118)</b>      | <b>Net cash from investing activities</b>                          | <b>(250)</b>   | <b>(240)</b>      |
| 76           | (591)             | Changes from borrowings  | 51             | 182               |
| (274)        | (351)             | Dividends  | (282)          | (353)             |
| 2            | -                 | Other changes  | 3              | 1                 |
| <b>(196)</b> | <b>(942)</b>      | <b>Net cash from financing activities</b>                          | <b>(228)</b>   | <b>(170)</b>      |
| <b>31</b>    | <b>(751)</b>      | <b>Net cash used for continuing operations</b>                     | <b>(612)</b>   | <b>(418)</b>      |
| 1            | 5                 | Cash flows from discontinued operations                            | 1              | 62                |
| <b>32</b>    | <b>(746)</b>      | <b>Net change in cash and cash equivalents of total operations</b> | <b>(611)</b>   | <b>(356)</b>      |
| 92           | 15                | Effect of exchange rate changes on cash and cash equivalents       | 164            | 47                |
| <b>1,472</b> | <b>1,140</b>      | <b>Cash and cash equivalents at June 30</b>                        | <b>1,472</b>   | <b>1,140</b>      |

<sup>1</sup> Reclassified for comparative presentation.

<sup>2</sup> Net of cash.

### Cash and debt management

Operating activities in Q2 resulted in a cash inflow of €391 million (2009: €309 million). The change compared with 2009 is mainly due to higher operating results, offset by higher cash out from provisions for pensions and restructuring.

Changes from acquisitions and divestment include acquisitions for €112 million, mainly the acquired Powder Coatings activities and a decrease mainly due to receipt of €67 million related to the sale of the San Adria site in 2007.

### Outlook and medium-term targets

We are emerging from the global economic crisis in better shape underlined by the early achievement of our 2011 EBITDA margin target of 14 percent.

The developed markets remain challenging. Raw material price pressure and shortages are expected to continue into the third quarter. We will keep a careful eye on the trading environment and costs will continue to be managed aggressively. Our balance sheet remains strong and we have no immediate refinancing requirements. We will provide an update regarding the company's future ambitions at a capital markets day scheduled to take place in London on September 28.

### Principal risks and uncertainties

Our 2009 Report contains an overview and description of the major risks that we face for the forthcoming 5 years. As a result of market conditions, the risk related to sourcing of raw materials has increased during the first half of 2010. Given a cash outlook adequate to deal with maturing debt, AkzoNobel no longer assesses the risk related to access to funding as a top 5 risk. An overview of our principal (top 5) risks for the second half of 2010 and our risk corrective actions is provided in the table on the next page.

| Risk                                  | Risk description   | Risk corrective actions  |
|---------------------------------------|--|--|
| <b>Adapt to economic conditions</b>   | Failure to adapt adequately and in time to economic conditions can have a harmful impact on our business and results of operations.  | One of the principal uncertainties facing our company is the development of the global economy. Economic recovery remains fragile and it continues to be difficult to predict customer demand. For planning and budgeting we apply various scenarios to be best prepared for further changes in economic conditions. Focus continues to be placed on customers, cost reduction and cash generation actions so that we are well positioned to meet the current challenges.  |
| <b>International operations</b>       | Because AkzoNobel conducts international operations, we are exposed to a variety of risks, many of them beyond our control, which could adversely affect our business.                               | We spread our activities geographically and serve many sectors to benefit from opportunities and reduce the risk of instability. Unfavorable political, social or economic developments and developments in laws, regulations and standards could adversely affect our businesses and results of operations. Political, economic and legislative conditions are carefully monitored. The Board of Management decides on the countries and industry segments in which AkzoNobel conducts its business.  |
| <b>Energy pricing</b>                 | Differences in energy prices pose a risk to the competitiveness of several of our chemical businesses.   | We operate some energy intensive businesses. A non-level playing field for energy and emission trading rights can affect the competitive position of these businesses. We are pro-actively managing energy usage and costs. We operate several cogeneration units which enable us to make efficient use of combined heat and power. We are implementing our carbon policy, working on energy efficiency programs and investing in energy from waste and biomass. We have policies for energy contracts and have long-term purchase contracts in place.   |
| <b>Contributions to pension funds</b> | Various external developments may affect assets and liabilities of pension funds, causing higher post-retirement charges and pension premiums payable.   | We practice pro-active pension risk management. Our pension policy is to offer defined contribution schemes to new employees and, where appropriate, to existing employees. Our biggest defined benefit schemes have been closed to new entrants since 2001 for ICI, and 2004 for AkzoNobel. We measure and monitor our pension risks frequently and adopt investment strategies designed to reduce financial risks. We are committed to further de-risking over time. Pension activities are overseen by the Board Committee Pensions.  |
| <b>Sourcing of raw materials</b>      | Inability to access sufficient raw materials, growth in cost and expenses for raw materials, energy and changes in product mix may adversely influence the future results and growth of our company. | We may be impacted by business interruption or product discontinuation at some of our key suppliers. We aim to use our purchasing power and long-term relationships with suppliers to acquire raw materials and safeguard their constant delivery in a sustainable manner. We have inventoried single and sole sourced raw materials and are actively pursuing plans to improve this situation. We have diversified contract length and supplier base. Our strengthened global sourcing strategy enables us to bundle the purchasing power both in product related and non-product related requirements. We continuously monitor the markets in which we operate for developments and opportunities and adapt our purchasing strategy accordingly. |

#### Board of Management's statement on the condensed half-yearly financial statements and the interim management report

We have prepared the half-yearly financial report 2010 of AkzoNobel and the undertakings included in the consolidation taken as a whole in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU and additional Dutch disclosure requirements for half-yearly financial reports.

To the best of our knowledge:

1. The condensed financial statements in this half-yearly financial report 2010 give a true and fair view of our assets and liabilities, financial position at June 30, 2010, and of the result of our consolidated operations for the first half year of 2010.
2. The interim management report in this half-yearly financial report includes a fair review of the information required pursuant to section 5:25d, subsections 8 and 9 of the Dutch Act on Financial Supervision.

#### Amsterdam, July 23, 2010 The Board of Management

Hans Wijers, Chief Executive Officer  
Keith Nichols, Chief Financial Officer  
Leif Darner, Board member, responsible for Performance Coatings  
Rob Frohn, Board member, responsible for Specialty Chemicals  
Tex Gunning, Board member, responsible for Decorative Paints

# Notes to the condensed financial statements

## Accounting policies

This interim financial report is in compliance with IAS 34 "Interim Financial Reporting". This report is unaudited.

Compared with the accounting principles as applied in the 2009 financial statements, the main change was the adoption of the revised IFRS 3 "Business Combinations". This has not materially affected the computation of our results. The accounting principles as applied in 2009 can be found in note 1 of the financial statements.

## Reclassification comparative figures

- We have adjusted the 2009 comparative figures to align with our business structure as from 2010 (see press release of April 7, 2010).
- We have redefined invested capital to also include deferred tax liabilities. Our former definition only included deferred tax assets, which we considered to be inconsistent.
- In accordance with the requirements in IFRS 5, "Non-current Assets Held for Sale and Discontinued Operations", we have reclassified National Starch into discontinued operations, as we have agreed to divest our National Starch business. As a consequence, the statements of income and cash flows have been restated. More details are on page 18 of our Q1 report for 2010.

## Seasonality

Revenue and results in Decorative Paints are impacted by seasonal influences. Revenue and profitability tend to be higher in the second and third quarter of the year as weather conditions determine whether paints and coatings can be applied. In Performance Coatings, revenue and profitability vary with building patterns from original equipment manufacturers. In Specialty Chemicals, the Functional Chemicals and the Surface Chemistry businesses experience seasonal influences. Revenue and profitability are affected by developments in the agricultural season and tend to be higher in the first half of the year.

## The "other" category

In the category "other" we report activities which are not allocated to a particular business area. Corporate costs are the unallocated costs of our head office and shared services center in the Netherlands (including our Central Research and Technology & Engineering activities). Also reported in the "other" category are the results from our captive insurance companies, pension costs after the elimination of interest cost (reported as financing expenses), the cost of share-based compensation, the results of a small business and of treasury and legacy operations.

## Glossary

**Comprehensive income** is the change in equity during a period resulting from transactions and other events other than those changes resulting from transactions with shareholders in their capacity as shareholders.

**Constant currencies** information excludes foreign currency translation effects assuming foreign currency exchange rates have not changed between the prior year period and the current period.

**EBIT** is operating income before incidentals.

**EBIT margin** is EBIT as percentage of revenue.

**EBITDA** is EBIT before depreciation and amortization and refers to EBITDA before incidentals.

**Incidentals** are transformation costs, special charges and benefits, results on acquisitions and divestments, restructuring and impairment charges, and charges related to major legal, antitrust, and environmental cases. EBITDA and EBIT before incidentals are key figures we use to assess our performance, as these figures better reflect the underlying trends in the results of the activities.

**Interest coverage** is operating income divided by the sum of financing income and expenses.

**Invested capital** is total assets (excluding cash and cash equivalents, investments in associates, assets held for sale) less current income tax payable, deferred tax liabilities and trade and other payables.

**Moving average ROI** is calculated as EBIT of the last four quarters divided by the average invested capital of these quarters.

**Net debt** is defined as long-term borrowings plus short-term borrowings less cash and cash equivalents.

**Operating income** is defined in accordance with IFRS and includes the relevant incidental results.

**Operating working capital** is defined as the sum of inventories, trade receivables and trade payables in the business areas. When expressed as a ratio, operating working capital is measured against four times last quarter revenue.

**Revenue** consists of sales of goods, services, and royalty income.

## Safe Harbor Statement

This report contains statements which address such key issues as AkzoNobel's growth strategy, future financial results, market positions, product development, products in the pipeline and product approvals. Such statements should be carefully considered, and it should be understood that many factors could cause forecast and actual results to differ from these statements. These factors include, but are not limited to, price fluctuations, currency fluctuations, developments in raw material and personnel costs, pensions, physical and environmental risks, legal issues, and legislative, fiscal, and other regulatory measures. Stated competitive positions are based on management estimates supported by information provided by specialized external agencies. For a more comprehensive discussion of the risk factors affecting our business, please see our latest Annual Report.

## Brands and trademarks

In this report, reference is made to brands and trademarks owned by, or licensed to, AkzoNobel. Unauthorized use of these is strictly prohibited.

**Akzo Nobel N.V.**

Strawinskylaan 2555  
P.O. Box 75730  
1070 AS Amsterdam, the Netherlands  
Tel: +31 20 502 7555  
Fax: +31 20 502 7666  
Internet: [www.akzonobel.com](http://www.akzonobel.com)

For more information:

The explanatory sheets used during the press conference can be viewed on AkzoNobel's corporate website [www.akzonobel.com](http://www.akzonobel.com)

AkzoNobel Corporate Communications

Tel: +31 20 502 7833  
Fax: +31 20 502 7604  
E-mail: [info@akzonobel.com](mailto:info@akzonobel.com)

AkzoNobel Investor Relations

Tel: +31 20 502 7854  
Fax: +31 20 502 7605  
E-mail: [investor.relations@akzonobel.com](mailto:investor.relations@akzonobel.com)

**Financial calendar**

|  |                   |
|--|-------------------|
| Report for the 3rd quarter 2010              | October 21, 2010  |
| Report for the 4th quarter and the year 2010 | February 17, 2011 |
| Report for the 1st quarter 2011              | April 21, 2011    |
| Report for the 2nd quarter 2011              | July 21, 2011     |
| Report for the 3rd quarter 2011              | October 20, 2011  |
| Report for the 4th quarter and the year 2011 | February 16, 2012 |



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