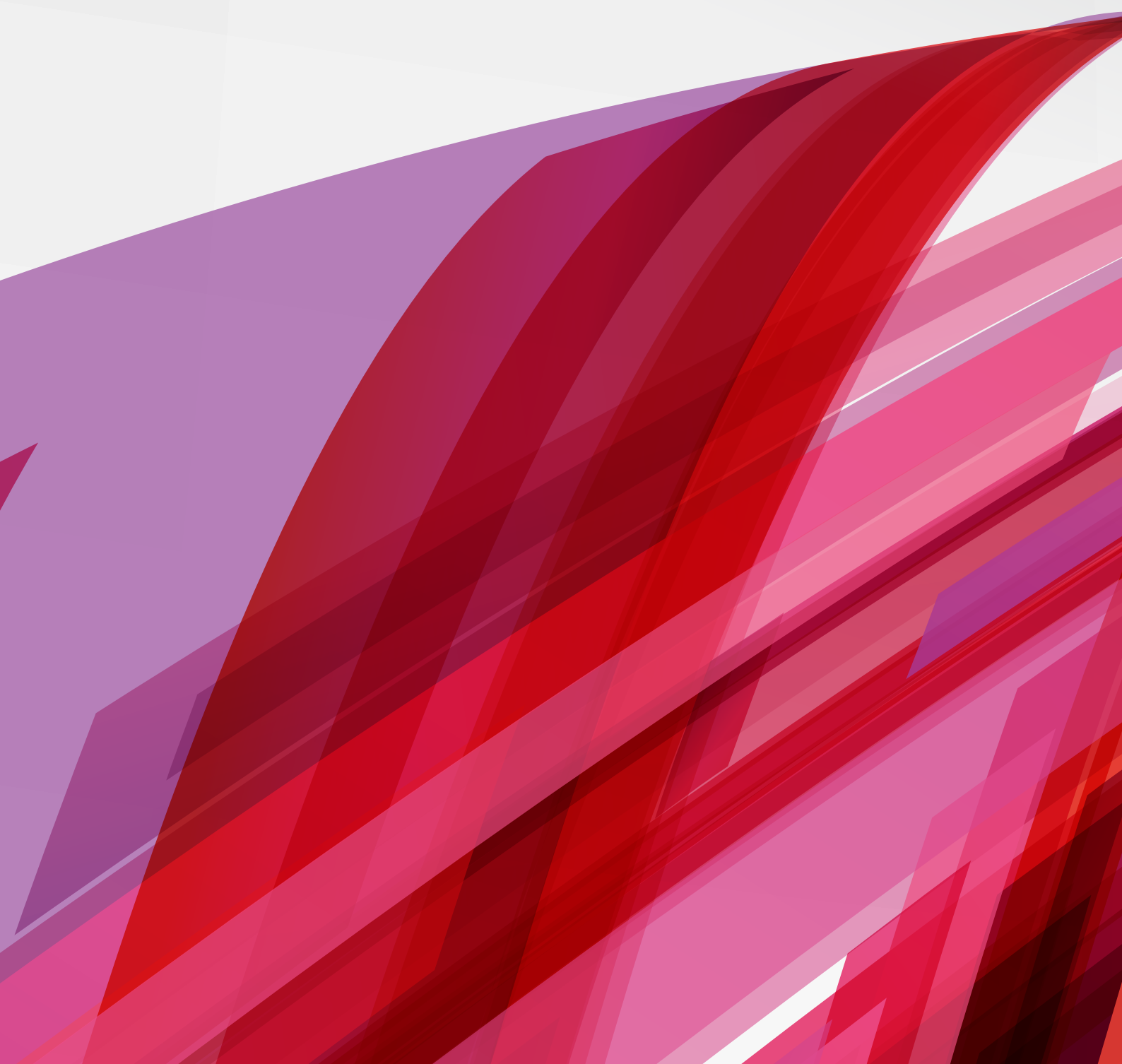


# Half-yearly report & report for the second quarter

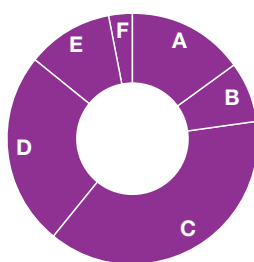
2014

**AkzoNobel**



**AkzoNobel around the world****Revenue by destination***(44 percent in high growth markets)*

	%
<b>A</b> North America	15
<b>B</b> Emerging Europe	8
<b>C</b> Mature Europe	38
<b>D</b> Asia Pacific	25
<b>E</b> Latin America	11
<b>F</b> Other regions	3
	100

*(Based on the full year 2013)*

# Our results at a glance

- In Q2, volumes were positive in all three Business Areas
- Revenue was down 4 percent, mainly due to 5 percent adverse currency effects
- Operating income €353 million (2013: €322 million) reflecting increased volumes and benefits from improvement actions
- Return on sales (ROS) improved from 8.3 percent to 9.5 percent. Restructuring costs were €45 million (2013: €40 million). Excluding these, ROS is 10.7 percent (2013: 9.3 percent)
- Net income attributable to shareholders was €205 million (2013: €184 million on a comparable basis), mainly due to higher operating income
- Adjusted EPS increased 23 percent to €0.95 (2013: €0.77 adjusted for an incidental tax gain)
- Net cash inflow from operating activities was €393 million (2013: €261 million)
- On track to deliver 2015 targets despite the strong euro and expected continued fragile economic environment

**Summary of financial outcomes**

2nd quarter			January-June		
2013	2014	Δ%	2013	2014	Δ%
3,865	3,710	(4)	7,330	7,093	(3)
322	353	10	539	569	6
8.3	9.5		7.4	8.0	
			10,706	9,784	
			7.7	10.1	
474	509	7	849	873	3
168	150		299	265	
261	393		(145)	(159)	
			2,197	2,129	
308	206		404	332	(18)
121	(1)		114	2	
429	205		518	334	(36)
1.78	0.84		2.15	1.37	
1.37	0.95		1.89	1.56	
			50,500	48,440	

\* on a comparable basis: 2013: 7.8 percent and 2014: 9.5 percent.

# Financial highlights

In Q2, volumes were positive in all three Business Areas. Revenue was down 4 percent, mainly due to 5 percent adverse currency effects. Operating income of €353 million was up 10 percent (2013: €322 million), reflecting increased volumes and improvement actions. Return on sales improved from 8.3 percent to 9.5 percent. Excluding restructuring costs, ROS was 10.7 percent (2013: 9.3 percent). Net cash inflow from operating activities was €393 million (2013: €261 million).

## Revenue

- In Decorative Paints, volumes for the quarter were up in Asia and most European countries. Revenue declined 9 percent compared with 2013 due to the divestment of Building Adhesives, and a 5 percent adverse currency effect
- Volume in Q2 in Performance Coatings progressed 1 percent compared with 2013. Revenue declined 2 percent, with improvements in volume and price/mix being offset by adverse currencies
- Volume in Specialty Chemicals for the quarter was higher compared with 2013 as a result of better market conditions in most businesses. Revenue declined, mainly due to adverse currency developments

## Acquisitions and divestments

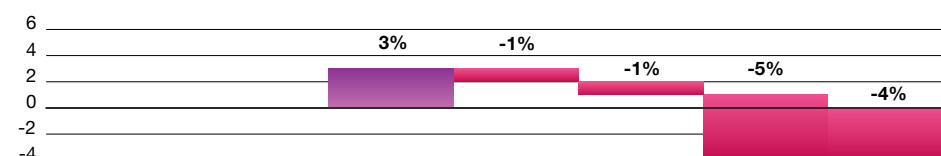
- On October 1, 2013, the divestment of Building Adhesives was completed. Together with the divestment of the German stores in Q1, this accounts for the divestment impact in Decorative Paints
- The divestment of the Primary Amides and Purate businesses was completed in Q4, 2013, and accounts for the divestment impact in Specialty Chemicals
- Specialty Chemicals announced the intended sale of its Paper Chemicals portfolio for €153 million. The business is currently part of Pulp and Performance Chemicals. The transaction is expected to be completed in approximately six months, subject to regular consultation with employee representatives and satisfaction of closing conditions such as receipt of required regulatory clearance

## Revenue

2nd quarter			January - June			
2013	2014	Δ%	in € millions	2013	2014	Δ%
1,179	1,074	(9)	Decorative Paints	2,104	1,939	(8)
1,458	1,434	(2)	Performance Coatings	2,789	2,753	(1)
1,253	1,228	(2)	Specialty Chemicals	2,497	2,450	(2)
(25)	(26)		Other activities/eliminations	(60)	(49)	
<b>3,865</b>	<b>3,710</b>	<b>(4)</b>	<b>Total</b>	<b>7,330</b>	<b>7,093</b>	<b>(3)</b>

## Revenue development Q2 2014

■ Increase ■ Decrease



in % versus Q2 2013	Volume	Price/mix	Divestments	Exchange rates	Total
Decorative Paints	3	(3)	(4)	(5)	(9)
Performance Coatings	1	2	-	(5)	(2)
Specialty Chemicals	4	(1)	(1)	(4)	(2)
<b>Total</b>	<b>3</b>	<b>(1)</b>	<b>(1)</b>	<b>(5)</b>	<b>(4)</b>

Volume development per quarter (year-on-year)	Q2 13	Q3 13	Q4 13	Q1 14	Q2 14
Decorative Paints	4	5	5	1	3
Performance Coatings	-	2	2	3	1
Specialty Chemicals	(5)	-	3	2	4
<b>Total</b>	<b>-</b>	<b>2</b>	<b>4</b>	<b>2</b>	<b>3</b>

Price/mix development per quarter (year-on-year)	Q2 13	Q3 13	Q4 13	Q1 14	Q2 14
Decorative Paints	(2)	2	-	3	(3)
Performance Coatings	-	-	1	2	2
Specialty Chemicals	(2)	-	(2)	1	(1)
<b>Total</b>	<b>(1)</b>	<b>1</b>	<b>(1)</b>	<b>2</b>	<b>(1)</b>

### Operating income

- In Decorative Paints, operating income was at the same level as the previous year. Excluding the effect of divestments and adverse currency effects, operating income improved due to restructuring activities in Europe and improved margins
- In Performance Coatings, profitability improved due to operating effectiveness measures, which more than offset increased restructuring costs and adverse currency impact
- In Specialty Chemicals, profitability increased compared with 2013 due to benefits from restructuring activities and cost savings, supported by volume growth

Average raw material costs were slightly down on Q2 2013, and stable compared with 2013 exit prices. In some high growth markets, currency effects on imported raw materials have affected some businesses.

ROS for the quarter was 9.5 percent (2013: 8.3 percent). Excluding restructuring charges of €45 million (2013: €40 million), ROS was 10.7 percent (2013: 9.3 percent). The majority of the restructuring charges related to Decorative Paints in Europe and Performance Coatings.

### Operating income in other activities

Operating income in other activities was better than prior year, mainly coming from lower insurance claims. Corporate costs declined as a result of cost control.

### Net financing expenses

Net financing expenses increased €7 million to €40 million. While interest expenses on net debt were lower, the interest on provisions was a charge compared with a gain in 2013, due to a change of discount rates.

### Tax

The year-to-date effective tax rate is 26 percent. Excluding the positive adjustment to previous years recorded in Q1 2014, the effective tax rate is 28 percent (2013: 29 percent excluding a deferred tax gain).

### Operating income

2nd quarter			January - June			
2013	2014	Δ%	in € millions	2013	2014	Δ%
102	102	–	Decorative Paints	145	119	(18)
163	178	9	Performance Coatings	292	304	4
121	124	2	Specialty Chemicals	220	259	18
(64)	(51)		Other activities/eliminations	(118)	(113)	
<b>322</b>	<b>353</b>	<b>10</b>	<b>Total</b>	<b>539</b>	<b>569</b>	<b>6</b>

### Operating income in other activities

2nd quarter			January - June	
2013	2014	in € millions	2013	2014
(43)	(41)	Corporate costs	(88)	(85)
(2)	(3)	Pensions	(5)	(9)
(3)	5	Insurances	3	8
(16)	(12)	Other	(28)	(27)
<b>(64)</b>	<b>(51)</b>	<b>Operating income in other activities</b>	<b>(118)</b>	<b>(113)</b>

### Operating income to net income

2nd quarter			January - June	
2013	2014	in € millions	2013	2014
<b>322</b>	<b>353</b>	<b>Operating income</b>	<b>539</b>	<b>569</b>
(33)	(40)	Net financing expenses	(96)	(77)
6	6	Results from associates and joint ventures	9	12
<b>295</b>	<b>319</b>	<b>Profit before tax</b>	<b>452</b>	<b>504</b>
38	(89)	Income tax	(7)	(132)
<b>333</b>	<b>230</b>	<b>Profit from continuing operations</b>	<b>445</b>	<b>372</b>
121	(1)	Profit from discontinued operations	114	2
<b>454</b>	<b>229</b>	<b>Profit for the period</b>	<b>559</b>	<b>374</b>
(25)	(24)	Non-controlling interests	(41)	(40)
<b>429</b>	<b>205</b>	<b>Net income</b>	<b>518</b>	<b>334</b>

# Decorative Paints

- In Q2, volumes were up 3 percent compared with the previous year
- Revenue down 9 percent due to divestments and adverse currency effects
- Price/mix effect largely driven by the sale of the German stores
- Operating income flat, ROS at 9.5 percent (2013: 8.7 percent)

Volumes for the quarter were up in Asia and most European countries. Revenue declined 9 percent compared with 2013, due to the divestment of Building Adhesives and a 5 percent adverse currency effect. Operating income was at the same level as the previous year. Excluding the effect of divestments and adverse currency developments, operating income improved due to restructuring activities in Europe and improved margins.

## Europe, Middle East and Africa

In Europe, volumes were up year-on-year. Revenue adjusted for divestments was 4 percent down due to adverse currency effects and our focus on high margin sales. Revenue declined in continental Europe, while there were positive developments in the UK and Eastern Europe. Restructuring activities and various operational efficiency improvement programs led to a lower cost base.

## Latin America

Revenue in the region declined due to lower volumes and adverse currency effects. These were mitigated by higher prices and positive mix effects. Restructuring activities contributed to the results.

## Asia

Volumes grew in Asia, while revenue for the region fell 5 percent due to adverse currency effects and price/mix effects.

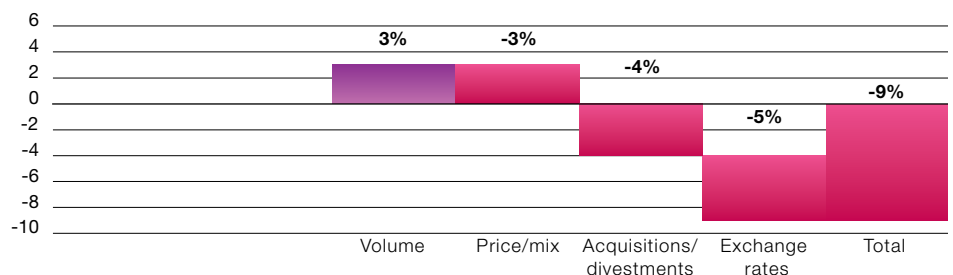
## Revenue

2nd quarter			January - June			
2013 *	2014	Δ%	in € millions	2013	2014	Δ%
736	662	(10)	Deco Europe, Middle East and Africa	1,314	1,194	(9)
140	124	(11)	Decorative Paints Latin America	274	240	(12)
303	287	(5)	Decorative Paints Asia	516	505	(2)
-	1		Other/intragroup eliminations	-	-	
<b>1,179</b>	<b>1,074</b>	<b>(9)</b>	<b>Total</b>	<b>2,104</b>	<b>1,939</b>	<b>(8)</b>
102	102	-	Operating income	145	119	(18)
8.7	9.5		ROS%	6.9	6.1	
			Average invested capital	3,489	2,776	
			Moving average ROI (in %) *	2.9	13.4	
141	141	-	EBITDA	229	197	(14)
40	38		Capital expenditures	70	66	
			Number of employees	16,940	15,560	

\* on a comparable basis: 2013: 2.7 percent and 2014: 6.2 percent.

## Revenue development Q2 2014

■ Increase ■ Decrease



# Performance Coatings

- In Q2, volumes increased 1 percent compared with the previous year
- Revenue down 2 percent, primarily due to adverse currency effects
- Operating income up 9 percent, ROS at 12.4 percent (2013: 11.2 percent)
- Operating efficiencies visible despite higher restructuring charges

Volume in Q2 in Performance Coatings progressed 1 percent compared with 2013. Revenue declined 2 percent, with improvements in volume and price/mix being offset by adverse currencies. Profitability improved due to operating effectiveness measures, which more than offset increased restructuring costs and adverse currency impact.

## Marine and Protective Coatings

Revenue was down 2 percent on last year, mostly due to adverse currency effects. Marine saw increased volumes in deep sea maintenance and new construction over prior year. Protective Coatings volumes ended flat. Volumes in the Yacht business were ahead of 2013 with growth in Europe offsetting a slower North America. The closure of Union, a Marine and Protective production facility in North America, was announced in May.

## Automotive and Aerospace Coatings

Revenue was down 1 percent, due to an adverse currency impact. Vehicle Refinish showed strong volumes in China and North America, while South America declined due to weak demand. Specialty Finishes volumes were up on prior year, with higher demand in the consumer electronics segment. Aerospace volumes rose.

## Powder Coatings

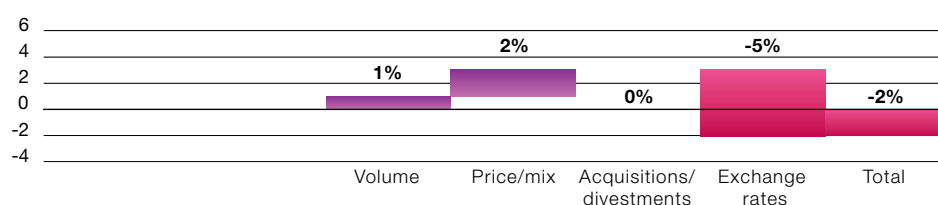
Revenue was up 4 percent, mainly due to higher volumes and favorable price/mix. All regions showed a positive volume trend over prior year. Restructuring initiatives continue.

## Revenue

2nd quarter			January - June			
2013	2014	Δ%	in € millions	2013	2014	Δ%
400	393	(2)	Marine and Protective Coatings	751	750	-
339	334	(1)	Automotive and Aerospace Coatings	657	641	(2)
252	262	4	Powder Coatings	482	502	4
474	452	(5)	Industrial Coatings	914	873	(4)
(7)	(7)		Other/intragroup eliminations	(15)	(13)	
<b>1,458</b>	<b>1,434</b>	<b>(2)</b>	<b>Total</b>	<b>2,789</b>	<b>2,753</b>	<b>(1)</b>
163	178	9	Operating income	292	304	4
11.2	12.4		ROS%	10.5	11.0	
			Average invested capital	2,546	2,432	
			Moving average ROI (in %)	21.0	22.1	
197	212	8	EBITDA	360	375	4
26	37		Capital expenditures	52	63	
			Number of employees	21,420	21,210	

## Revenue development Q2 2014

■ Increase ■ Decrease



## Industrial Coatings

Revenue was down 5 percent, as a result of lower volume and adverse currency effects, partly offset by a positive price/mix. The Asia Pacific region saw growth in all businesses, particularly the Coil business, while Wood and Packaging showed recovery in mature European markets.

# Specialty Chemicals

- In Q2, volumes were up 4 percent compared with the previous year
- Revenue down 2 percent, mainly due to adverse currency effects
- Operating income up 2 percent at €124 million, due to cost control and operational efficiencies
- Continuous improvement measures ongoing in all businesses

Volume in Specialty Chemicals for the quarter was higher compared with 2013 as a result of better market conditions in most businesses. Revenue declined, mainly due to adverse currency developments. Profitability increased due to benefits from restructuring activities and cost savings, supported by volume growth.

## Functional Chemicals

Volume increased significantly during the quarter. Revenue declined 2 percent due to currency effects and the divestment of the Primary Amides business. Demand in Europe was better than last year and general market conditions improved in North America. The Ethylene Amine market remains stable. The benefits of the restructuring program that was announced in 2013, are coming through.

## Industrial Chemicals

Volume increased, reflecting improved business conditions, the expansion of the MCA plant in Taixing, China, and the impact of maintenance stops during 2013. Margins continued to be impacted by decreasing caustic prices, which we do not expect to significantly improve soon.

## Surface Chemistry

Revenue decreased due to adverse currency effects and lower volumes, mainly in Europe. The business developments varied per segment, with road construction being strong.

## Pulp and Performance Chemicals

Volumes from bleaching chemicals in Asia Pacific and South America were strong. Growth areas performed well. Revenue was down 3 percent, mainly due to currency effects and the divestment of the Purate business.

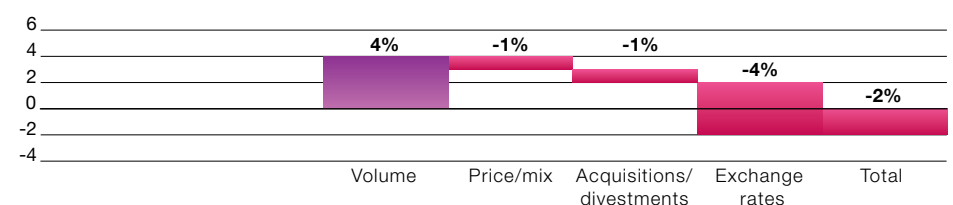
## Revenue

2nd quarter			January - June			
2013	2014	Δ%	in € millions	2013	2014	Δ%
488	479	(2)	Functional Chemicals	955	952	-
279	276	(1)	Industrial Chemicals	570	569	-
264	256	(3)	Surface Chemistry	522	506	(3)
258	250	(3)	Pulp and Performance Chemicals	520	493	(5)
(36)	(33)		Other/intragroup eliminations	(70)	(70)	
<b>1,253</b>	<b>1,228</b>	<b>(2)</b>	<b>Total</b>	<b>2,497</b>	<b>2,450</b>	<b>(2)</b>
121	124	2	Operating income	220	259	18
9.7	10.1		ROS%	8.8	10.6	
			Average invested capital	3,688	3,492	
			Moving average ROI (in %) *	11.5	9.6	
198	204	3	EBITDA	372	408	10
100	72		Capital expenditures	178	133	
			Number of employees	10,620	10,020	

\* on a comparable basis; 2014: 13.6 percent.

## Revenue development Q2 2014

■ Increase ■ Decrease



# Condensed financial statements

## Consolidated statement of income

2nd quarter		in € millions		January-June	
2013	2014		2013	2014	
<b>Continuing operations</b>					
3,865	3,710	Revenue	7,330	7,093	
(2,332)	(2,228)	Cost of sales	(4,457)	(4,304)	
<b>1,533</b>	<b>1,482</b>	<b>Gross profit</b>	<b>2,873</b>	<b>2,789</b>	
(1,208)	(1,129)	SG&A costs	(2,331)	(2,223)	
(3)	-	Other operating income/(expenses)	(3)	3	
<b>322</b>	<b>353</b>	<b>Operating income</b>	<b>539</b>	<b>569</b>	
(33)	(40)	Net financing expenses	(96)	(77)	
6	6	Results from associates and joint ventures	9	12	
<b>295</b>	<b>319</b>	<b>Profit before tax</b>	<b>452</b>	<b>504</b>	
38	(89)	Income tax	(7)	(132)	
<b>333</b>	<b>230</b>	<b>Profit for the period from continuing operations</b>	<b>445</b>	<b>372</b>	
<b>Discontinued operations</b>					
121	(1)	Profit for the period from discontinued operations	114	2	
<b>454</b>	<b>229</b>	<b>Profit for the period</b>	<b>559</b>	<b>374</b>	
<b>Attributable to</b>					
429	205	Shareholders of the company	518	334	
25	24	Non-controlling interests	41	40	
<b>454</b>	<b>229</b>	<b>Profit for the period</b>	<b>559</b>	<b>374</b>	

## Consolidated statement of comprehensive income

2nd quarter		in € millions		January-June	
2013	2014		2013	2014	
<b>454</b>	<b>229</b>	<b>Profit for the period</b>	<b>559</b>	<b>374</b>	
<b>Other comprehensive income</b>					
(295)	97	Exchange differences arising on translation of foreign operations	(204)	83	
(19)	12	Cash flow hedges	(16)	(8)	
243	(112)	Post-retirement benefits	237	(851)	
(14)	10	Tax relating to components of other comprehensive income	(34)	28	
<b>(85)</b>	<b>7</b>	<b>Other comprehensive income for the period (net of tax)</b>	<b>(17)</b>	<b>(748)</b>	
<b>369</b>	<b>236</b>	<b>Comprehensive income for the period</b>	<b>542</b>	<b>(374)</b>	
<b>Comprehensive income for the period attributable to</b>					
360	210	Shareholders of the company	508	(418)	
9	26	Non-controlling interests	34	44	
<b>369</b>	<b>236</b>	<b>Comprehensive income for the period</b>	<b>542</b>	<b>(374)</b>	



**Condensed consolidated balance sheet**

in € millions	December 31, 2013	June 30, 2014
<b>Assets</b>		
<b>Non-current assets</b>		
Intangible assets	3,906	3,992
Property, plant and equipment	3,589	3,669
Other financial non-current assets	2,219	1,757
<b>Total non-current assets</b>	<b>9,714</b>	<b>9,418</b>
<b>Current assets</b>		
Inventories	1,426	1,541
Trade and other receivables	2,536	2,964
Cash and cash equivalents	2,098	1,030
Other current assets	86	70
Assets held for sale	203	81
<b>Total current assets</b>	<b>6,349</b>	<b>5,686</b>
<b>Total assets</b>	<b>16,063</b>	<b>15,104</b>
<b>Equity and liabilities</b>		
<b>Total equity</b>		
	<b>6,021</b>	<b>5,496</b>
<b>Non-current liabilities</b>		
Provisions and deferred tax liabilities	2,327	2,417
Long-term borrowings	2,666	2,040
<b>Total non-current liabilities</b>	<b>4,993</b>	<b>4,457</b>
<b>Current liabilities</b>		
Short-term borrowings	961	1,118
Trade and other payables	3,218	3,220
Other short-term liabilities	821	794
Liabilities held for sale	49	19
<b>Total current liabilities</b>	<b>5,049</b>	<b>5,151</b>
<b>Total equity and liabilities</b>	<b>16,063</b>	<b>15,104</b>

**Shareholders' equity**

Shareholders' equity decreased from €5.6 billion at year-end 2013 to €5.0 billion at the end of June 2014, mainly due to the net effect of:

- The de-risking of the pension liabilities in the UK, which had an effect on shareholders' equity of €0.8 billion
- Net income of €334 million
- Dividend payments of €163 million

**Changes in equity**

in € millions	Subscribed share capital	Additional paid-in capital	Cashflow hedge reserve	Cumulative translation reserves	Other reserves	Shareholders' equity	Non-controlling interests	Total equity
<b>Balance at January 1, 2013</b>	478	174	(17)	59	5,070	5,764	464	6,228
Profit for the period	–	–	–	–	518	518	41	559
Other comprehensive income	–	–	(13)	(191)	194	(10)	(7)	(17)
<b>Comprehensive income for the period</b>	–	–	(13)	(191)	712	508	34	542
Dividend paid	4	106	–	–	(268)	(158)	(28)	(186)
Equity-settled transactions	–	–	–	–	24	24	–	24
Issue of common shares	2	11	–	–	–	13	–	13
Acquisitions and divestments	–	–	–	–	1	1	(1)	–
<b>Balance at June 30, 2013</b>	<b>484</b>	<b>291</b>	<b>(30)</b>	<b>(132)</b>	<b>5,539</b>	<b>6,152</b>	<b>469</b>	<b>6,621</b>
<b>Balance at January 1, 2014</b>	<b>485</b>	<b>319</b>	<b>(19)</b>	<b>(417)</b>	<b>5,226</b>	<b>5,594</b>	<b>427</b>	<b>6,021</b>
Profit for the period	–	–	–	–	334	334	40	374
Other comprehensive income	–	–	(6)	76	(822)	(752)	4	(748)
<b>Comprehensive income for the period</b>	–	–	<b>(6)</b>	<b>76</b>	<b>(488)</b>	<b>(418)</b>	<b>44</b>	<b>(374)</b>
Dividend paid	4	106	–	–	(273)	(163)	(14)	(177)
Equity-settled transactions	–	–	–	–	17	17	–	17
Issue of common shares	2	7	–	–	–	9	–	9
Acquisitions and divestments	–	–	–	–	–	–	–	–
<b>Balance at June 30, 2014</b>	<b>491</b>	<b>432</b>	<b>(25)</b>	<b>(341)</b>	<b>4,482</b>	<b>5,039</b>	<b>457</b>	<b>5,496</b>

### Invested capital

Invested capital at the end of Q2 2014 totaled €9.9 billion, up €0.6 billion on year-end 2013. Invested capital was primarily impacted by the seasonal increase of operating working capital of €0.4 billion.

### Pensions

The funded status of the pension plans at the end of Q2 2014 was a deficit of €1.1 billion (year-end 2013: €0.6 billion).

The movement compared with year-end 2013 is primarily due to:

- De-risking the pension liabilities in the UK in Q1
- Lower discount rates in all key countries

Offset by:

- Top-up payments of €298 million into certain defined benefit pension plans in the UK
- Better than assumed asset returns
- Lower inflation in the UK

### Workforce

At June 30, 2014, we employed 48,440 staff (year-end 2013: 49,560 employees). The net decrease was mainly due to:

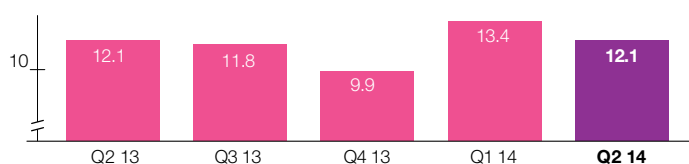
- A decrease of 430 employees due to divestments
- A decrease of 1,000 employees due to ongoing restructuring
- An increase of 310 employees, mainly due to seasonal activity

### Invested capital

in € millions	June 30, 2013	December 31, 2013	June 30, 2014
Trade receivables	2,489	2,087	2,456
Inventories	1,559	1,426	1,541
Trade payables	(2,176)	(2,129)	(2,209)
<b>Operating working capital</b>	<b>1,872</b>	<b>1,384</b>	<b>1,788</b>
Other working capital items	(796)	(774)	(626)
Non-current assets	10,788	9,714	9,418
Less investments in associates and joint ventures	(186)	(183)	(179)
Less pension assets	(978)	(471)	(60)
Deferred tax liabilities	(461)	(389)	(402)
<b>Invested capital</b>	<b>10,239</b>	<b>9,281</b>	<b>9,939</b>

### Operating working capital

In % of revenue



### Operating working capital

in € millions, % of revenue	June 30, 2013	December 31, 2013	June 30, 2014
Decorative Paints	447 9.5	228 6.1	373 8.7
Performance Coatings	860 14.7	693 12.7	843 14.7
Specialty Chemicals	645 12.9	553 11.5	655 13.3
Other activities	(80)	(90)	(83)
<b>Total</b>	<b>1,872 12.1</b>	<b>1,384 9.9</b>	<b>1,788 12.1</b>

**Condensed consolidated statement of cash flows**

2nd quarter		in € millions		January-June	
2013	2014		2013	2014	
1,112	879	<b>Cash and cash equivalents at beginning of period</b>	1,558	2,020	
<b>Adjustments to reconcile earnings to cash generated from operating activities</b>					
333	230	Profit for the period from continuing operations	445	372	
152	156	Amortization and depreciation	310	304	
(123)	(2)	Changes in working capital	(473)	(473)	
(38)	(60)	Changes in provisions	(317)	(354)	
(63)	69	Other changes	(110)	(8)	
<b>261</b>	<b>393</b>	<b>Net cash from operating activities</b>	<b>(145)</b>	<b>(159)</b>	
(168)	(150)	Capital expenditures	(299)	(265)	
7	-	Acquisitions and divestments net of cash acquired	(6)	-	
9	3	Other changes	22	21	
<b>(152)</b>	<b>(147)</b>	<b>Net cash from investing activities</b>	<b>(283)</b>	<b>(244)</b>	
(59)	(22)	Changes from borrowings	104	(514)	
(178)	(175)	Dividends	(186)	(177)	
2	-	Other changes	12	9	
<b>(235)</b>	<b>(197)</b>	<b>Net cash from financing activities</b>	<b>(70)</b>	<b>(682)</b>	
<b>(126)</b>	<b>49</b>	<b>Net cash from continuing operations</b>	<b>(498)</b>	<b>(1,085)</b>	
779	(11)	Cash flows from discontinued operations	692	(14)	
<b>653</b>	<b>38</b>	<b>Net change in cash and cash equivalents of total operations</b>	<b>194</b>	<b>(1,099)</b>	
(38)	9	Effect of exchange rate changes on cash and cash equivalents	(25)	5	
<b>1,727</b>	<b>926</b>	<b>Cash and cash equivalents at June 30</b>	<b>1,727</b>	<b>926</b>	

**Cash flows and net debt**

Operating activities in Q2 2014 resulted in a cash inflow of €393 million (2013: €261 million). The change is mainly due to lower cash outflows for working capital. Last years' profit for the period from continuing operations of €333 million included a €124 million tax gain, which was non-cash and hence adjusted for in other changes.

Net cash from continuing operations for the quarter was €49 million positive. Net debt in Q2 was stable at €2,129 million (Q1 2014: €2,186 million).

**Outlook and 2015 targets**

We are on track to deliver the 2015 targets despite the strong euro and the expected continued fragile economic environment. Please refer to our website for more information on our ambitions and the strategic focus areas.

## Quarterly statistics

					2013				2014
	Q1	Q2	Q3	Q4	year	in € millions	Q1	Q2	year-to-date
<b>Revenue</b>									
	925	1,179	1,136	934	4,174	Decorative Paints	865	1,074	1,939
	1,331	1,458	1,415	1,367	5,571	Performance Coatings	1,319	1,434	2,753
	1,244	1,253	1,252	1,200	4,949	Specialty Chemicals	1,222	1,228	2,450
	(35)	(25)	(25)	(19)	(104)	Other activities/eliminations	(23)	(26)	(49)
	<b>3,465</b>	<b>3,865</b>	<b>3,778</b>	<b>3,482</b>	<b>14,590</b>	<b>Total</b>	<b>3,383</b>	<b>3,710</b>	<b>7,093</b>
<b>EBITDA</b>									
	88	141	146	(13)	362	Decorative Paints	56	141	197
	163	197	193	110	663	Performance Coatings	163	212	375
	174	198	185	169	726	Specialty Chemicals	204	204	408
	(50)	(62)	(68)	(58)	(238)	Other activities/eliminations	(59)	(48)	(107)
	<b>375</b>	<b>474</b>	<b>456</b>	<b>208</b>	<b>1,513</b>	<b>Total</b>	<b>364</b>	<b>509</b>	<b>873</b>
	<b>10.8</b>	<b>12.3</b>	<b>12.1</b>	<b>6.0</b>	<b>10.4</b>	<b>EBITDA margin (in %)</b>	<b>10.8</b>	<b>13.7</b>	<b>12.3</b>
<b>Depreciation</b>									
	(28)	(28)	(24)	(26)	(106)	Decorative Paints	(27)	(26)	(53)
	(25)	(25)	(24)	(28)	(102)	Performance Coatings	(27)	(24)	(51)
	(62)	(64)	(66)	(65)	(257)	Specialty Chemicals	(60)	(64)	(124)
	(4)	(2)	(3)	2	(7)	Other activities/eliminations	(3)	(3)	(6)
	<b>(119)</b>	<b>(119)</b>	<b>(117)</b>	<b>(117)</b>	<b>(472)</b>	<b>Total</b>	<b>(117)</b>	<b>(117)</b>	<b>(234)</b>
<b>Amortization</b>									
	(17)	(11)	(15)	(13)	(56)	Decorative Paints	(12)	(13)	(25)
	(9)	(9)	(9)	(9)	(36)	Performance Coatings	(10)	(10)	(20)
	(13)	(13)	(12)	(13)	(51)	Specialty Chemicals	(9)	(16)	(25)
	-	-	(1)	-	(1)	Other activities/eliminations	-	-	-
	<b>(39)</b>	<b>(33)</b>	<b>(37)</b>	<b>(35)</b>	<b>(144)</b>	<b>Total</b>	<b>(31)</b>	<b>(39)</b>	<b>(70)</b>
<b>EBIT</b>									
	43	102	107	(52)	200	Decorative Paints	17	102	119
	129	163	160	73	525	Performance Coatings	126	178	304
	99	121	107	91	418	Specialty Chemicals	135	124	259
	(54)	(64)	(71)	(57)	(246)	Other activities/eliminations	(62)	(51)	(113)
	<b>217</b>	<b>322</b>	<b>303</b>	<b>55</b>	<b>897</b>	<b>Total</b>	<b>216</b>	<b>353</b>	<b>569</b>
	<b>6.3</b>	<b>8.3</b>	<b>8.0</b>	<b>1.6</b>	<b>6.1</b>	<b>EBIT margin (in %)</b>	<b>6.4</b>	<b>9.5</b>	<b>8.0</b>
<b>Operating income</b>									
	43	102	107	146	398	Decorative Paints	17	102	119
	129	163	160	73	525	Performance Coatings	126	178	304
	99	121	107	(30)	297	Specialty Chemicals	135	124	259
	(54)	(64)	(71)	(73)	(262)	Other activities/eliminations	(62)	(51)	(113)
	<b>217</b>	<b>322</b>	<b>303</b>	<b>116</b>	<b>958</b>	<b>Total</b>	<b>216</b>	<b>353</b>	<b>569</b>
	<b>6.3</b>	<b>8.3</b>	<b>8.0</b>	<b>3.3</b>	<b>6.6</b>	<b>ROS% before impairment</b>	<b>6.4</b>	<b>9.5</b>	<b>8.0</b>

## Quarterly statistics

				2013		2014		
Q1	Q2	Q3	Q4	year	in € millions	Q1	Q2	year-to-date
<b>Incidentals per Business Area</b>								
-	-	-	198	198	Decorative Paints	-	-	-
-	-	-	-	-	Performance Coatings	-	-	-
-	-	-	(121)	(121)	Specialty Chemicals	-	-	-
-	-	-	(16)	(16)	Other activities/eliminations	-	-	-
-	-	-	61	61	<b>Total</b>	-	-	-
<b>Incidentals included in operating income</b>								
-	-	-	-	-	Restructuring costs	-	-	-
-	-	-	(139)	(139)	Impairment	-	-	-
-	-	-	-	-	Results related to major legal and environmental cases	-	-	-
-	-	-	216	216	Results on acquisitions and divestments	-	-	-
-	-	-	(16)	(16)	Other incidental results	-	-	-
-	-	-	61	61	<b>Total</b>	-	-	-
<b>Reconciliation net financing expense</b>								
9	8	6	9	32	Financing income	12	9	21
(56)	(57)	(54)	(54)	(221)	Financing expenses	(44)	(37)	(81)
(47)	(49)	(48)	(45)	(189)	<b>Net interest on net debt</b>	<b>(32)</b>	<b>(28)</b>	<b>(60)</b>
<b>Other interest movements</b>								
(5)	(5)	(5)	(6)	(21)	Financing expenses related to pensions	(5)	(4)	(9)
(12)	15	(8)	(3)	(8)	Interest on provisions	(4)	(11)	(15)
1	6	5	6	18	Other items	4	3	7
(16)	16	(8)	(3)	(11)	<b>Net other financing charges</b>	<b>(5)</b>	<b>(12)</b>	<b>(17)</b>
(63)	(33)	(56)	(48)	(200)	<b>Net financing expenses</b>	<b>(37)</b>	<b>(40)</b>	<b>(77)</b>
<b>Quarterly net income analysis</b>								
3	6	4	1	14	Results from associates and joint ventures	6	6	12
(16)	(25)	(14)	(13)	(68)	Profit attributable to non-controlling interests	(16)	(24)	(40)
157	295	251	69	772	Profit before tax	185	319	504
(45)	38	(83)	(21)	(111)	Income tax	(43)	(89)	(132)
112	333	168	48	661	Profit for the period from continuing operations	142	230	372
29	(13)	33	30	14	Effective tax rate (in %)	23	28	26

## Quarterly statistics

				2013			2014	
Q1	Q2	Q3	Q4	year		Q1	Q2	year-to-date
<b>Earnings per share from continuing operations (in €)</b>								
0.40	1.28	0.64	0.14	2.46	Basic	0.52	0.84	1.36
0.40	1.27	0.64	0.14	2.44	Diluted	0.52	0.83	1.35
<b>Earnings per share from discontinued operations (in €)</b>								
(0.03)	0.50	–	0.07	0.54	Basic	0.01	–	0.01
(0.03)	0.50	–	0.07	0.54	Diluted	0.01	–	0.01
<b>Earnings per share from total operations (in €)</b>								
0.37	1.78	0.64	0.21	3.00	Basic	0.53	0.84	1.37
0.37	1.77	0.64	0.21	2.98	Diluted	0.53	0.83	1.36
<b>Number of shares (in millions)</b>								
239.4	241.0	242.1	242.4	241.2	Weighted average number of shares	243.0	244.4	243.7
239.8	242.1	242.1	242.6	242.6	Number of shares at end of quarter	243.4	245.4	245.4
<b>Adjusted earnings (in € millions)</b>								
157	295	251	69	772	Profit before tax from continuing operations	185	319	504
–	–	–	(61)	(61)	Incidentals reported in operating income	–	–	–
39	33	36	36	144	Amortization of intangible assets	31	39	70
(57)	28	(93)	(34)	(156)	Adjusted income tax	(52)	(101)	(153)
(16)	(25)	(14)	(13)	(68)	Non-controlling interests	(16)	(24)	(40)
123	331	180	(3)	631	Adjusted net income for continuing operations	148	233	381
<b>0.51</b>	<b>1.37</b>	<b>0.74</b>	<b>(0.01)</b>	<b>2.62</b>	<b>Adjusted earnings per share (in €)</b>	<b>0.61</b>	<b>0.95</b>	<b>1.56</b>

## Principal risks and uncertainties

In the Report 2013, we extensively described our risk management framework and the major risk factors that may prevent full achievement of our objectives over the next five years. In respect of the principal risks, we consider the top five risks as communicated in the Report 2013 to be still valid.

Risk	Risk description	Risk corrective actions
Attraction and retention of talent	Successfully executing our strategy is, to a large extent, dependent on having the right people.	Diverse and inclusive talent development was identified as a Strategic focus area in the 2013 Strategy review. Consequently, we have developed a new global process for integrated talent management. This focuses on the further professionalization of recruitment, a more rigorous approach to the identification and development of leadership potential and a more transparent approach to career development opportunities. In addition, as part of the overall performance improvement program, we have further developed the AkzoNobel Academy. This is focused on building functional capability across the company and developing a higher level of project and change management skills, as well as providing a platform for the sharing of best practices. We have also continued with the harmonization of key HR administration processes to provide efficient service and free up time for the business partnering that is crucial to helping us attract, develop and retain talented people.
Management of change	In order to implement our strategic agenda we are changing our operating model, which includes the setting up of a Global business services function. We are also undertaking various restructuring projects which require significant change, as well as stakeholder management and project management expertise. Failure to successfully execute these initiatives could lead to industrial action and, ultimately, to not achieving our strategic ambitions.	In 2013, we introduced new Core Principles and Values which will set in motion the behavioral changes that will help to accelerate the implementation of our strategy. Senior management is involved in all critical projects that have been prioritized and are supervised by the Executive Committee to ensure an aligned and integrated vision and thrust from the top for the company's change agenda. Project management and change management are both included in the curriculum of the AkzoNobel Academy.
Worsening of economic conditions	One of the principal uncertainties continues to be the development of the global economy, which remains fragile, and it is difficult to predict customer demand and raw material costs. Chronic fiscal imbalances may further adversely impact the global, regional or national economies in markets where we operate. AkzoNobel is susceptible to decreased growth rates within high growth markets and/or continued economic and market downturn in mature markets. The effects lead to a decline of demand and deteriorating financial results, thereby not realizing our financial targets.	As a key element of our strategy, we are committed to bringing down our operational cost base and reducing complexity. This will be done through introducing and implementing standardized core functional processes in each region across the organization, helping to reduce operational costs, as well as making the company more agile and competitive. We are also continuing with our performance improvement programs in the three Business Areas and began a structured program of commercial excellence to offset the effects of decreasing economic growth rates.
International operations	We are a global business with operations in more than 80 countries. We are therefore exposed to a variety of risks, many of them beyond our control. Unfavorable political, social or economic developments and developments in laws, regulations and standards could adversely affect our business and results of operations. Our aspirations to fuel growth in high growth markets will further expose us to these risks.	We spread our activities geographically and serve many sectors to benefit from opportunities and reduce the risk of instability. Political, economic and legislative conditions are carefully monitored by responsible functions at corporate, Business Area and business unit level. The Executive Committee decides on all significant investments and the countries and industry segments in which AkzoNobel conducts its business. Country organizations are in place in order to mitigate country specific, but business generic risks.
Cash flow	The potential for further deterioration of economic conditions may have an impact on the free cash flow generation of our businesses. Furthermore, we are potentially exposed to funding of pension schemes. This may lead to insufficient free cash flow generation which limits our strategic degrees of freedom.	Our balance sheet and debt profile are strong. We have a long-term senior unsecured debt rating of BBB+ by Standard & Poor's and Baa1 by Moody's. We are committed to maintaining a strong investment grade rating. Regular review meetings are held between rating agencies and AkzoNobel senior management. We will engage in restructuring of underperforming parts of our portfolio if deemed strategically appropriate. We have a prudent financing strategy and a strict cash management policy, which are governed by our centralized treasury function (see Note 23 of the Financial statements in the AkzoNobel Report 2013). Focus on cash management is stressed in our monthly Operational Control Cycle meetings and relevant metrics are included in our updated remuneration policies.

## Board of Management's statement on the condensed half-yearly financial statements and the interim management report

We have prepared the half-yearly financial report 2014 of AkzoNobel and the undertakings included in the consolidation taken as a whole in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU and additional Dutch disclosure requirements for half-yearly financial reports.

To the best of our knowledge:

1. The condensed financial statements in this half-yearly financial report 2014 give a true and fair view of our assets and liabilities, financial position at June 30, 2014, and of the result of our consolidated operations for the first half year of 2014.
2. The interim management report in this half-yearly financial report includes a fair review of the information required pursuant to section 5:25d, subsections 8 and 9 of the Dutch Act on Financial Supervision.

**Amsterdam, July 23, 2014**  
**The Board of Management**

Ton Büchner, Chief Executive Officer

# Notes to the condensed financial statements

## Accounting policies and restatements

This interim financial report is in compliance with IAS 34 "Interim Financial Reporting". This report is unaudited. As of January 2014, IFRS 10 "Consolidated Financial Statements" and IFRS 11 "Joint Arrangements" have been implemented, which had no impact on our consolidated financial statements. Otherwise the accounting principles are as applied in the 2013 financial statements.

## Seasonality

Revenue and results in Decorative Paints are impacted by seasonal influences. Revenue and profitability tend to be higher in the second and third quarter of the year as weather conditions determine whether paints and coatings can be applied. In Performance Coatings, revenue and profitability vary with building patterns from original equipment manufacturers. In Specialty Chemicals, the Functional Chemicals and the Surface Chemistry businesses experience seasonal influences. Revenue and profitability are affected by developments in the agricultural season and tend to be higher in the first half of the year.

## Other activities

In other activities, we report activities which are not allocated to a particular Business Area. Corporate costs are the unallocated costs of our head office and shared services center in the Netherlands. Pensions reflects pension costs after the elimination of interest cost (reported as financing expenses). Insurances are the results from our captive insurance companies. Other includes the cost of share-based compensation, the results of treasury and legacy operations as well as the unallocated cost of some country organizations.

## Glossary

**Adjusted earnings per share** are the basic earnings per share from continuing operations excluding incidentals in operating income, amortization of intangible assets and tax on these adjustments.

**Comprehensive income** is the change in equity during a period resulting from transactions and other events other than those changes resulting from transactions with shareholders in their capacity as shareholders.

**EBIT** is operating income before incidentals.

**EBIT margin** is EBIT as percentage of revenue.

**EBITDA** is EBIT before depreciation and amortization and refers to EBITDA before incidentals.

**EBITDA margin** is EBITDA as percentage of revenue.

**Emerging Europe:** Central and Eastern Europe (excluding Austria), Baltic States and Turkey.

**Incidentals** are special charges and benefits, results on acquisitions and divestments, restructuring and impairment charges, and charges related to major legal, anti-trust, and environmental cases.

**Invested capital** is total assets (excluding cash and cash equivalents, investments in associates, the receivable from pension funds in an asset position, assets/liabilities held for sale) less current income tax payable, deferred tax liabilities and trade and other payables.

**Mature markets** comprise of Western Europe, the US, Canada, Japan and Oceania.

**Moving average ROI** is calculated as operating income of the last twelve months divided by average invested capital.

**Net debt** is defined as long-term borrowings plus short-term borrowings less cash and cash equivalents.

**Operating income** is defined in accordance with IFRS and includes the relevant incidental results.

**Operating working capital** is defined as the sum of inventories, trade receivables and trade payables of the total company. When expressed as a ratio, operating working capital is measured against four times last quarter revenue.

**ROS%** is operating income as percentage of revenue.

## Safe Harbor Statement

This report contains statements which address such key issues as AkzoNobel's growth strategy, future financial results, market positions, product development, products in the pipeline and product approvals. Such statements should be carefully considered, and it should be understood that many factors could cause forecast and actual results to differ from these statements. These factors include, but are not limited to, price fluctuations, currency fluctuations, developments in raw material and personnel costs, pensions, physical and environmental risks, legal issues, and legislative, fiscal, and other regulatory measures. Stated competitive positions are based on management estimates supported by information provided by specialized external agencies. For a more comprehensive discussion of the risk factors affecting our business, please see our latest Annual Report.

## Brands and trademarks

In this report, reference is made to brands and trademarks owned by, or licensed to, AkzoNobel. Unauthorized use of these is strictly prohibited.



**Akzo Nobel N.V.**

Strawinskylaan 2555  
P.O. Box 75730  
1070 AS Amsterdam, the Netherlands  
T +31 20 502 7555  
F +31 20 502 7666  
www.akzonobel.com

For more information:

The explanatory sheets used during the press conference can be viewed on AkzoNobel's corporate website [www.akzonobel.com](http://www.akzonobel.com)

AkzoNobel Corporate Communications

T +31 20 502 7833  
F +31 20 502 7604  
E [info@akzonobel.com](mailto:info@akzonobel.com)

AkzoNobel Investor Relations

T +31 20 502 7854  
F +31 20 502 7605  
E [investor.relations@akzonobel.com](mailto:investor.relations@akzonobel.com)

**Financial calendar**

Report for the 3 <sup>rd</sup> quarter 2014	October 21, 2014
Report for the year 2014 and the 4 <sup>th</sup> quarter	February 12, 2015
Report for the 1 <sup>st</sup> quarter 2015	April 21, 2015
Annual General Meeting of shareholders	April 22, 2015
Report for the 2 <sup>nd</sup> quarter 2015	July 21, 2015
Report for the 3 <sup>rd</sup> quarter 2015	October 22, 2015



[www.akzonobel.com](http://www.akzonobel.com)

AkzoNobel is a leading global paints and coatings company and a major producer of specialty chemicals. We supply industries and consumers worldwide with innovative products and are passionate about developing sustainable answers for our customers. Our portfolio includes well-known brands such as Dulux, Sikkens, International and Eka. Headquartered in Amsterdam, the Netherlands, we are consistently ranked as one of the leaders in the area of sustainability. With operations in more than 80 countries, our 50,000 people around the world are committed to delivering leading products and technologies to meet the growing demands of our fast-changing world.

© 2014 Akzo Nobel N.V. All rights reserved.